## MINUTES OF THE SPECIAL BOARD MEETING OF THE BOARD OF TRUSTEES OF THE EMPLOYEES' RETIREMENT SYSTEM OF THE STATE OF HAWAII

JULY 25-27, 2018.

# ST. REGIS PRINCEVILLE ASTOR BALLROOM 5520 KA HAKU ROAD, PRINCEVILLE, KAUAI, HAWAII 96722

#### **ROLL CALL FOR JULY 25, 2018**

Trustees present: Mr. Emmit Kane, Chair

Mr. Jerome Rauckhorst, Vice Chair

Mr. Vince Barfield Dr. Catherine Chan

Ms. Jackie Ferguson-Miyamoto

Ms. Laurel Johnston Dr. Genevieve Ley

Trustees excused: Mr. Wesley Machida

Staff present: Mr. Thomas Williams, Executive Director

Ms. Kanoe Margol, Deputy Executive Director Mr. Howard Hodel, Acting Chief Investment Officer Mr. Aaron Au, Investment Officer – Illiquid Markets

Mr. Andrew Chen, Investment Specialist

Mr. Anthony Goo, Investment Officer – Liquid Markets

Mr. Ian Wetzel, Investment Specialist

Ms. Sheri Kunioka-Volz, Kauai Retirement Claims Examiner

Ms. Dale Kehau Kanae, Recording Secretary

Ms. Lori Kim, Secretary Ms. Wanda Kugiya, Secretary

Attorneys present: Mr. Ivan Torigoe, Deputy Attorney General

Ms. Elmira Tsang, Deputy Attorney General

Ms. Jodi Yi, Deputy Attorney General

Guests & Public present: See Attachment A.

QUORUM/CALL TO

**ORDER** 

A quorum being present (Chair Kane, Vice Chair Rauckhorst, and Trustees Barfield, Chan, Ferguson-Miyamoto, Johnston, and Ley), Chair Kane called the special meeting of the Board of Trustees (Board) of the Employees' Retirement System of the State of Hawaii (ERS) to order at 10:00 a.m. in the

Astor Ballroom of The St. Regis Princeville.

PUBLIC COMMENT Chair Kane called for public comment. There were no public present,

therefore, no public comment.

## ENTER EXECUTIVE SESSION

On a motion made by Trustee Ferguson-Miyamoto, seconded by Vice Chair Rauckhorst, and unanimously carried, the Board entered into Executive Session at 10:03 a.m.

- Pursuant to HRS § 88-27.5(a)(1) and (3) and HRS § 92-5(a)(4), the matters listed below were considered in Executive Session. These matters relate to investments or prospective investments by the system that require the consideration of confidential business information or concern the authority of persons designated by the Board to negotiate investments or the sale of property held by or for the benefit of the system. The Board may also consult with the Board's attorneys on questions and issues pertaining to the Board's powers, duties, privileges, immunities, and liabilities with respect to these matters.
  - A. Heitman Capital Management, LLC portfolio review and tactical plan; appropriate action;
  - B. Învesco Real Estate portfolio review and tactical plan; appropriate action;
  - C. Hancock Timber Resource Group portfolio review and tactical plan; appropriate action;
  - D. Stafford Capital Partners (Hawaii Targeted Investment Program) portfolio review; appropriate action;
  - E. Angelo Gordon Realty Value Fund X, LP investment recommendation; appropriate action;
  - F. Lowe Enterprises Investment Management, LLC portfolio review and annual plan; appropriate action;
  - G. Private Markets Pacing Update; appropriate action; and
  - H. Private Equity Investment Manager Update; appropriate action.

EXECUTIVE SESSION PURSUANT TO HRS §88-27.5(a)(1) AND (3) AND HRS §92-5(a)(4), WITH RESPECT TO HEITMAN CAPITAL MANAGEMENT LLC – PORTFOLIO REVIEW AND TACTICAL PLAN; APPROPRIATE ACTION

EXECUTIVE SESSION, PURSUANT TO HRS §88-27.5(a)(1) AND (3) AND HRS §92-5(a)(4), WITH RESPECT TO INVESCO REAL ESTATE – PORTFOLIO REVIEW AND TACTICAL PLAN; APPROPRIATE ACTION

EXECUTIVE SESSION, PURSUANT TO HRS §8827.5(a)(1) AND (3) AND HRS §92-5(a)(4), WITH RESPECT TO HANCOCK TIMBER RESOURCE GROUP – PORTFOLIO REVIEW AND TACTICAL PLAN; APPROPRIATE ACTION

RECESS Chair Kane called a recess at 11:52 a.m.

RECONVENE A quorum being present (Chair Kane, Vice Chair Rauckhorst, Trustees Barfield, Chan, Johnston, Ferguson-Miyamoto, and Ley) Chair Kane

reconvened the meeting in the Astor Ballroom at 12:02 p.m.

EXECUTIVE SESSION, PURSUANT TO HRS §88-27.5(a)(1) AND (3) AND HRS §92-5(a)(4), WITH RESPECT TO STAFFORD CAPITAL PARTNERS (HAWAII TARGETED INVESTMENT PROGRAM) – PORTFOLIO REVIEW; APPROPRIATE ACTION

RECESS Chair Kane called for a recess for lunch at 12:38 p.m.

RECONVENE A quorum being present (Chair Kane, Vice Chair Rauckhorst, and Trustees

Barfield, Chan, Ferguson-Miyamoto, Johnston, and Ley) Chair Kane

reconvened the meeting in the Astor Ballroom at 1:28 p.m.

EXECUTIVE SESSION, PURSUANT TO HRS §88-27.5(a)(1) AND (3) AND HRS §92-5(a)(4), WITH RESPECT TO ANGELO GORDON REALTY VALUE FUND X, LP – INVESTMENT RECOMMENDATION; APPROPRIATE ACTION

EXECUTIVE SESSION, PURSUANT TO HRS §88-27.5(a)(1) AND (3) AND HRS §92-5(a)(4), WITH RESPECT TO LOWE ENTERPRISES INVESTMENT MANAGEMENT, LLC – PORTFOLIO REVIEW AND ANNUAL PLAN; APPROPRIATE ACTION

EXECUTIVE SESSION, PURSUANT TO HRS §88-27.5(a)(1) AND (3) AND HRS §92-5(a)(4), WITH RESPECT TO PRIVATE MARKETS PACING UPDATE; APPROPRIATE ACTION

Everyone left the meeting except for the Board, Executive Director Williams, Investment Officers and Specialists, Messrs. Paul Yett of Hamilton Lane and Neil Rue and Colin Bebee of Pension Consulting Alliance, LLC, at 3:27 p.m.)

EXECUTIVE SESSION, PURSUANT TO HRS §88-27.5(a)(1) AND (3) AND HRS §92-5(a)(4), WITH RESPECT TO PRIVATE EQUITY INVESTMENT MANAGER UPDATE; APPROPRIATE ACTION

EXIT EXECUTIVE SESSION

APPOINTMENT AND/OR REASSIGNMENT OF TRUSTEES, PURSUANT TO HRS §92-2.5(b)(1), TO MEET WITH REPRESENTATIVES OF CERTAIN INVESTMENT MANAGERS AT THE INVESTMENT EDUCATION SUMMIT TO DISCUSS INVESTMENT TRENDS AND OPPORTUNITIES

On a motion made by Trustee Barfield, seconded by Vice Chair Rauckhorst, and unanimously carried, the Board exited Executive Session at 4:13 p.m.

Chair Kane appointed trustees, pursuant to HRS §92-2.5(b)(1), to meet with representatives of certain investment managers at the Investment Education Summit to discuss investment themes and opportunities.

RECESS

Chair Kane called a recess until 8:30 a.m. on Thursday, July 26, at which time the meeting would reconvene in the Astor Ballroom of the St. Regis Princeville.

#### **ROLL CALL FOR JULY 26, 2018**

Trustees present: Mr. Emmit Kane, Chair

Mr. Jerome Rauckhorst, Vice Chair

Mr. Vince Barfield Dr. Catherine Chan

Ms. Jackie Ferguson-Miyamoto

Ms. Laurel Johnston Dr. Genevieve Ley

Trustee excused: Mr. Wesley Machida

Staff present: Mr. Thomas Williams, Executive Director

Ms. Kanoe Margol, Deputy Executive Director Mr. Howard Hodel, Acting Chief Investment Officer Mr. Aaron Au, Investment Officer – Illiquid Markets

Mr. Andrew Chen, Investment Specialist

Mr. Anthony Goo, Investment Officer – Liquid Markets

Mr. Ian Wetzel, Investment Specialist

Ms. Sheri Kunioka-Volz, Kauai Retirement Claims Examiner

Ms. Dale Kehau Kanae, Recording Secretary

Ms. Lori Kim, Secretary Ms. Wanda Kugiya, Secretary

Guests present: See Attachment B.

RECONVENE QUORUM/CALL TO

ORDER

A quorum being present (Chair Kane, Vice Chair Rauckhorst, and Trustees Barfield, Chan, Ferguson-Miyamoto, Johnston, and Ley) Chair Kane

reconvened and called the special meeting of the Board of the ERS to order at 8:32 a.m. on Thursday, July 26, 2018, in the Astor Ballroom of the St. Regis

Princeville.

WELCOME GREETING – SENATE PRESIDENT RONALD KOUCHI, COUNTY OF KAUAI AND NIIHAU Mr. Howard Hodel, Acting Chief Investment Officer (CIO), introduced himself, the Board of Trustees, and called the roll of attendees. Mr. Hodel also announced that Mr. Ian Wetzel, Investment Specialist, would serve as

master of ceremonies for the day.

Mr. Wetzel introduced Trustee Vince Barfield. Trustee Barfield introduced Senate President Ronald Kouchi, Senator of the County of Kauai and Niihau. Senator Kouchi welcomed the conferees and discussed Kauai County's economy, natural resources, current issues, and places to visit on Kauai.

REPORT OF THE EMPLOYEES'

RETIREMENT SYSTEM EXECUTIVE DIRECTOR

Mr. Wetzel introduced Executive Director, Mr. Thomas Williams.

Mr. Williams provided an update on ERS, investments, unfunded liability, risks, and rewards. Mr. Williams also announced the appointment of the new

ERS Chief Investment Officer, Ms. Elizabeth Burton.

PRESENTATION ON "PORTFOLIO UPDATE"

Mr. Wetzel introduced Moderator, Mr. Howard Hodel of the ERS, and Speaker, Mr. Neil Rue of Pension Consulting Alliance, LLC (PCA). The moderator and speaker participated in the discussion titled, "Portfolio Update."

PRESENTATION ON "FIRESIDE CHAT"

Mr. Wetzel introduced Moderator, Mr. Allan Emkin of PCA, and Speaker, Mr. Manny Roman of PIMCO. The moderator and speaker participated in the discussion titled. "Fireside Chat."

**RECESS** 

Chair Kane called a 15-minute recess at 10:46 a.m.

**RECONVENE** 

A quorum being present (Chair Kane, Vice Chair Rauckhorst, and Trustees Barfield, Chan, Ferguson-Miyamoto, Johnston, and Ley) Chair Kane reconvened the meeting in the Astor Ballroom at 11:18 a.m.

PRESENTATION ON
"MANAGING THROUGH
VOLATILITY REGIME
CHANGE"

Mr. Wetzel introduced Moderator, Mr. Anthony Goo of the ERS, and Speakers, Ms. Kathryn Kaminski of AlphaSimplex, and Mr. Luke Browne of UBS. The moderator and speakers participated in the discussion titled, "Managing Through Volatility Regime Change."

CHANGE"

Chair Kane called a recess for lunch at 12:01 p.m. and announced that the meeting would reconvene at 1:30 p.m.

**RECONVENE** 

RECESS

A quorum being present (Chair Kane, Vice Chair Rauckhorst, and Trustees Barfield, Chan, Ferguson-Miyamoto, Johnston, and Ley), Chair Kane reconvened the meeting in the Astor Ballroom at 1:33 p.m.

PRESENTATION ON "REAL REURN INVESTMENTS"

Mr. Wetzel introduced Moderator, Mr. Andrew Chen of the ERS, and Speakers, Msses. Jamie Shen of Prudential Agricultural Investments, and Ginger Lew of I Square Capital. The moderator and speakers participated in the discussion titled, "Real Return Investments."

PRESENTATION ON
"OVERLAY – FROM CASH
MANAGEMENT TO
CURRENCY HEDGING &
BEYOND"

Mr. Wetzel introduced Moderator, Mr. Howard Hodel of the ERS, and Speakers, Messrs. Gregory Nordquist of Russell Investments, Dave Chapman of LGIMA, and Scott Williamson of BlackRock. The moderator and speakers participated in the discussion titled, "Overlay – From Cash Management to Currency Hedging & Beyond."

RECESS

Chair Kane called a recess until 8:30 a.m. on Friday, July 28, at which time the meeting would reconvene in the Astor Ballroom of the St. Regis Princeville.

#### ROLL CALL FOR JULY 27, 2018

Trustees present: Mr. Emmit Kane, Chair

Mr. Jerome Rauckhorst, Vice Chair

Mr. Vince Barfield

Ms. Jackie Ferguson-Miyamoto

Ms. Laurel Johnston Dr. Genevieve Ley

Trustees excused: Dr. Catherine Chan

Mr. Wesley Machida

Staff present: Mr. Thomas Williams, Executive Director

Ms. Kanoe Margol, Deputy Executive Director Mr. Howard Hodel, Acting Chief Investment Officer Mr. Aaron Au, Investment Officer – Illiquid Markets

Mr. Andrew Chen, Investment Specialist

Mr. Anthony Goo, Investment Officer – Liquid Markets

Mr. Ian Wetzel, Investment Specialist

Ms. Sheri Kunioka-Volz, Kauai Retirement Claims Examiner

Ms. Dale Kehau Kanae, Recording Secretary

Ms. Lori Kim, Secretary Ms. Wanda Kugiya, Secretary

Guests present: See Attachment C.

RECONVENE OUORUM/CALL TO

ORDER

A quorum being present (Chair Kane, Vice Chair Rauckhorst, and Trustees Barfield, Ferguson-Miyamoto, Johnston, and Ley) Chair Kane reconvened and called the special meeting of the Board of the ERS to order at 8:38 a.m. on Friday, July 27, 2018, in the Astor Ballroom of the St. Regis Princeville.

REPORT OF THE ACTING CHIEF INVESTMENT OFFICER, HOWARD

HODEL

Mr. Howard Hodel, Acting CIO, presented an update on the ERS's investment office which included investment performance, strategic portfolio allocation, and investment team update. Mr. Hodel announced that

Mr. Aaron Au, Investment Officer – Illiquid Markets, would serve as master

of ceremonies for the day.

PRESENTATION ON "MACHINE LEARNING IN FINANCE"

Mr. Au introduced Moderator, Mr. Thomas Williams of the ERS, and Speaker, Mr. Larry Kissko of Man AHL. The moderator and speaker participated in the discussion titled "Machine Learning in Finance."

RECESS Chair Kane called a 15-minute recess at 9:42 a.m.

RECONVENE A quorum being present (Chair Kane, Vice Chair Rauckhorst, and Trustees

Barfield, Ferguson-Miyamoto, Johnston, and Ley) Chair Kane reconvened the

meeting in the Astor Ballroom at 10:01 a.m.

PRESENTATION ON "ESG & SUSTAINABILITY BEYOND THE LAST MILE" Mr. Au introduced Moderator, Mr. Ian Wetzel of the ERS, and Panelists, Ms. Carolina San Martin of Wellington, and Messrs. Jan Sytze Mosselaar of Robeco, and Michael Solomon of Leonard Green & Partners. The moderator and panelists participated in the discussion titled "ESG & Sustainability Beyond the Last Mile."

PRESENTATION ON "THE BALANCE OF POWER: SEEKING BETTER ALIGNMENT BETWEEN LIMITED AND GENERAL PARTNERS" Mr. Au introduced himself as Moderator, and panelists Ms. Lynn Alexander of Kelso & Company, and Messrs. Paul Yett of Hamilton Lane, Chae Hong of Townsend Group an Aon Company, and Ryan Krauch of Mesa West Capital. The moderator and panelists participated in the discussion titled "The Balance of Power: Seeking Better Alignment Between Limited and General Partners."

**CLOSING REMARKS** 

Chair Emmit Kane thanked the investment managers and guests for attending. Chair Kane also thanked the ERS staff for an outstanding job participating in and coordinating the event. Mr. Howard Hodel also thanked the Trustees, investment managers, and the ERS staff, and announced that next year's Investment Summit will be on Oahu.

**ADJOURNMENT** 

On a motion made by Trustee Ferguson-Miyamoto, seconded by Trustee Johnston, and unanimously carried, Chair Kane adjourned the meeting at 11:54 a.m.

#### REDACTED SIGNATURE

Thomas Williams
Executive Director

TW:dkik

### **ATTACHMENT A**

#### **2018 HIERS Investment Summit** Wednesday, July 25, 2018

#### **Attendance Sheet**

| AGENCY                           | ATTENDEE                                | SIGNATURE   |
|----------------------------------|---|-------------|
| Heitman                          | Jennifer Boss                           | Qu h        |
| Heitman                          | Jonathan Lindell                        | 1           |
| Heitman                          | John Mancuso                            |             |
| Heitman                          | Paul Rezents                            | MPG         |
| Heitman                          | Melanie Varato                          | mil. Vor    |
| Invesco Real Estate              | Jeff Cavanaugh                          | 1. Cavaneuf |
| Invesco Real Estate              | Deirdre<br><b>Deidre Perez</b>          | DRysox      |
| Invesco Real Estate              | Delia Roges                             | Sel Miles   |
| Invesco Real Estate              | Max Swango                              | Min In Russ |
| Hancock Natural Resource Group   | Eric Dooley                             | In Does     |
| Hancock Natural Resource Group   | Debra Goundrey                          | Huntry      |
| Stafford Capital Partners        | Andrew Betz                             | an          |
| Stafford Capital Partners        | Rick Fratus                             | Rtar        |
| Angelo,Gordon & Co.              | Adam Schwartz (telephone Aliana Spungen | delpe       |
| Lowe Enterprises Investors       | Russell Munn                            | Kung M      |
| Pension Consulting Alliance, LLC | Neil Rue                                | 2DU         |
| Hamilton Lane                    | Paul Yett                               | Proposition |
| Townsend Group an Aon Company    | Chae Hong                               | Cha         |

Cate Polleys Coll.
Colin Belove Clin &
TED Cennon

## ATTACHMENT B

#### 2018 HIERS Investment Summit Thursday, July 26, 2018

#### **Attendance Sheet**

| AGENCY                   | ATTENDEE           | SIGNATURE         |
|--------------------------|--------------------|-------------------|
| Abel Noser               | Mary Davidson      | May Davide        |
| Abel Noser               | Michael lannucci   | the               |
| Almanac Realty Investors | Josh Overbay       | AUS               |
| AlphaSimplex Group       | Kathryn Kaminski   | 109115            |
| AlphaSimplex Group       | Brent Mathus       | Bure              |
| Angelo, Gordon & Co.     | Aliana Spungen     | sees              |
| Apollo Global Management | Danielle Thorsen   | Q.Q-              |
| Apollo Global Management | Alex Wright        | CADY,             |
| Aspect Capital           | Emmett Fitzgerald  | W. Ennell Azbedal |
| Aspect Capital           | Rosie Reynolds     | Regnant.          |
| Bank of Hawaii           | Ed Haik            | 1-1A.             |
| Bank of Hawaii           | Roger Khlopin      |                   |
| Bank of Hawaii           | Stephanie Nomura   |                   |
| Bank of Hawaii           | Edwin (Eddie) Quan | 24                |
| Bank of Hawaii           | Stephen Rodgers    |                   |
| BlackRock, Inc.          | John Ivanac        | Al hum            |
| BlackRock, inc.          | Ted Koros          | Thurdre P- Fores  |
| BlackRock, Inc.          | Laila Mirsepassi   | Laterin           |
| BlackRock, Inc.          | Lilian Wan         | I U'L             |
| BlackRock, Inc.          | Scott Williamson   | Sall              |

### 2018 HIERS Investment Summit Thursday, July 26, 2018

| AGENCY                     | ATTENDEE         | SIGNATURE   |
|----------------------------|------------------|-------------|
| BlackSand Capital          | Bryan Li         | All         |
| Blackstone Group           | Julie Marracino  | for         |
| Blackstone Group           | Karen Sprogis    | Hung brown  |
| BNY Mellon Asset Servicing | Yolanda Diaz     | Walnula SOD |
| BNY Mellon Asset Servicing | Guy Holappa      | Thym Holym  |
| BNY Mellon Asset Servicing | Linda McAtee     | of ont      |
| BNY Mellon Asset Servicing | Jennifer O'Neill | Jung OWEV   |
| BNY Mellon Asset Servicing | Dan Smith        | Wal /       |
| BNY Mellon Asset Servicing | Sam Oh           |             |
| Builders VC                | Paul Lee         | Ped         |

#### 2018 HIERS Investment Summit Thursday, July 26, 2018

#### **Attendance Sheet**

| AGENCY                                  | ATTENDEE          | SIGNATURE  |
|---|-------------------|--|
| Cabot Properties L.P.                   | Caitlin Healey    | Parth  |
| Campbell & Company                      | Joe Kelly         | Annt   |
| Campbell & Company                      | Grace Lo          | Grando   |
| CBRE Global Investors                   | Michael McMenomy  | <i>ets</i>   |
| Cerberus Capital Management             | Greg Gordon       | The state of the s |
| Charterhouse Capital Partners           | Gilles Collombin  |  |
| Citigroup Global Markets Inc.           | Sarah Kirschbaum  | Str  |
| Crabel Capital Management               | Michael Pomada    | mn   |
| Crabel Capital Management               | Nicole Roskopf    | Sicole Roskow  |
| Eaton Vance Management                  | Kristen Gaspar    | Knot est   |
| Eaton Vance Management                  | Roman Kostal      | D. La del  |
| Eaton Vance Management                  | Eric Stein        | 09   |
| Eaton Vance Management                  | Astrid Vogler     | Assint Col   |
| Fidelity Institutional Asset Management | Shahrum Badkoubei | As Alexander   |
| Fidelity Institutional Asset Management | Nick Horn         | Nort Hour  |
| Fidelity Institutional Asset Management | Kristin Shofner   | Buter  |
| First Hawaiian Bank                     | Alan Arizumi      | July 1   |
| First Hawaiian Bank                     | Jason Haruki      | 1  |
| First Hawaiian Bank                     | Josh Lam          | 24 1   |
| First Hawaiian Bank                     | Ken Miller        | Kinner   |

#### 2018 HIERS Investment Summit Thursday, July 26, 2018

| AGENCY                           | ATTENDEE         | SIGNATURE   |
|----------------------------------|------------------|-------------|
| Gateway Investment Advisers, LLC | Michael Buckius  | MONDE       |
| Graham Capital Management, L.P.  | Leigh Gallagher  | Lugh Bayare |
| Graham Capital Management, L.P.  | Edward Tricker   | Ell pol     |
| H/2 Capital Partners             | Andrew Margulis  | Oper Thy    |
| Hamilton Lane Advisors, LLC      | Paul Yett        | 1           |
| Hancock Timber Resource Group    | Eric Dooley      | C. Oal      |
| Hancock Timber Resource Group    | Debra Goundrey   | Such        |
| Heitman                          | Jennifer Boss    | 24          |
| Heitman                          | Jonathan Lindell |             |
| Heitman                          | John Mancuso     | Will.       |
| Heitman                          | Paul Rezents     | RIRect      |
| Heitman                          | Melanie Varrato  | w V         |

#### 2018 HJERS Investment Summit Thursday, July 26, 2018

#### **Attendance Sheet**

| AGENCY  | ATTENDEE            | SIGNATURE   |
|---|---------------------|-------------|
| Invesco Real Estate                               | Jeff Cavanaugh      | J. Cavanach |
| Invesco Real Estate                               | Deidre Perez        | Dograf      |
| Invesco Real Estate                               | Delia Roges         | A S         |
| Invesco Real Estate                               | Max Swango          | May & wang  |
| ISquared Capital                                  | Ginger Lew          | ging-lew    |
| Kayne Anderson Capital Advisers                   | Cade McNown         | Cade Mosom  |
| Kelso & Company                                   | Lynn Alexander      | Lyndin      |
| Kohlberg Kravis Roberts & Co.                     | Dan McLaughlin      | 1. h Land   |
| Landmark Partners LLC                             | Geoffrey Mullen     | Jerum Linus |
| LaSalle Investment Management                     | Jim Hutchinson      | XL L        |
| LaSalle Investment Management                     | Matthew Walley      | MANAMey     |
| Legal & General Investment<br>Management, America | David Chapman       | Alle        |
| Legal & General Investment<br>Management, America | Shaun Murphy        |             |
| Legal & General Investment<br>Management, America | Christy Whittington | Crayor Cres |
| Leonard Green & Partners                          | Michael Solomon     | alle        |
| Longview Partners                                 | Marina Lund         | Mund.       |
| Lowe Enterprises Investors                        | Russell Munn        |             |
| Man Group   | Chris Gorgone       |             |
| Man Group   | Laawrence Kissko    | 120         |
| Man Group   | Michelle McCloskey  | JUS V       |

#### 2018 HIERS Investment Summit Thursday, July 26, 2018

| AGENCY                    | ATTENDEE          | SIGNATURE |
|---------------------------|-------------------|-----------|
| Mellon Capital Management | Vassilis Dagloglu | B Days X  |
| Mellon Capital Management | Frederick McCrea  | 100       |
| Mesa West Capital         | Ryan Krauch       |           |

#### 2018 HIERS Investment Summit Thursday, July 26, 2018

#### **Attendance Sheet**

| AGENCY                           | ATTENDEE            | ŞIGNATURE  |
|----------------------------------|---------------------|------------|
| Natixis Global Asset Management  | Paul Anderson       | tal Jan    |
| Neuberger Berman Investment      |                     |            |
| Advisers, LLC                    | Derek Devens        | hwit       |
| Neuberger Berman Investment      |                     |            |
| Advisers, LLC                    | Doug Kramer         | 18/80      |
| Neuberger Berman Investment      |                     | /4////     |
| Advisers, LLC                    | Paul Sauer          | MA         |
| Oak Hill Advisors                | John Fiscella       | Itale      |
| P/E Investments                  | Elizabeth Atkin     | DEPUBLIC   |
| P/E Investments                  | Bruce George        | Ulanoth    |
| P/E Investments                  | Christin Luttrell   | 1          |
| P/E Investments                  | Warren Naphtal      | ul Me.     |
| PGIM Real Estate                 | Marcus Berry        | 7          |
| PGIM Real Estate                 | Steve Blazejewski   | 138        |
| PGIM Real Estate                 | Timothy Robeson     | The second |
| PGIM Agricultural Investments    | Jamie Shen          | Jamie Den  |
| PIMCO                            | Brant Gresham       |            |
| PIMCO                            | Emmanuel Roman      | 2.14.      |
| PIMCO                            | Jennifer Strickland | Til State  |
| Pavilion Global Markets, Ltd.    | Michael Young       | willy      |
| Pension Consulting Alliance, LLC | Mary Bates          | an for     |
| Pension Consulting Alliance, LLC | Colin Bebee         | Of the     |
| Pension Consulting Alliance, LLC | Allan Emkin         |            |

#### 2018 HIERS Investment Summit Thursday, July 26, 2018

| AGENCY                           | ATTENDEE        | SIGNATURE |
|----------------------------------|-----------------|-----------|
| Pension Consulting Alliance, LLC | Neil Rue        | 7,09      |
| Platinum Equity Partners         | Daniel Barnhill | 12 hr     |
| Platinum Equity Partners         | Olivia Kim      | ow        |
| Polaris Partners                 | Brian Chee      | Bree      |

#### 2018 HIERS Investment Summit Thursday, July 26, 2018

#### **Attendance Sheet**

| AGENCY                              | ATTENDEE            | SIGNATURE       |
|-------------------------------------|---------------------|-----------------|
| Quantitative Management Associates, |                     |                 |
| LLC                                 | Kerry Anne Murphy   | Laur            |
| Quantitative Management Associates, |                     | 911/8           |
| LLC                                 | Brad Zenz           | L BULK          |
| Robeco Institutional Asset          |                     |                 |
| Management US                       | Jan Sytze Mosselaar |                 |
| Robeco Institutional Asset          |                     | hV -1           |
| Management US                       | Keith Seidman       | 11100           |
| Robeco Institutional Asset          |                     | 1 .00 61/1      |
| Management US                       | Renee van Eekelen   | Herry Van allen |
| Russeli Investments                 | Ellen Bilski        | alle kiri       |
| Traceon infreedinging               | Clien Bliski        | 40000 /2000     |
| Russell Investments                 | Greg Nordquist      | bugnhilget      |
| Ryan Labs Asset Management Inc.     | Chris Adair         |                 |
| - yar and recording the more        | Omis Adair          |                 |
| Ryan Labs Asset Management Inc.     | Peng Zhou           | Vershow         |
| Stafford Capital Partners           | Andrew Betz         | ann             |
| Stafford Capital Partners           | Rick Fratus         | Denn            |
| TPG Capital                         | Catie Barile        | and man         |
| Thomas H. Lee Partners              | Tyler Griffith      | July            |
| Tobam S.A.S.                        | Francis Verpoucke   |                 |
| Torchlight Investors                | Daniel Heflin       | 0#              |
| Torchlight Investors                | Michael Romo        | M-              |
| Tortoise Credit Strategies          | Graham Allen        | Stal            |
| Tortoise Credit Strategies          | Tracy DeAndrea      | Trans Odandras  |
| Townsend Group an Aon Company       | Chae Hong           | Char            |
| Townsend Group an Aon Company       | Cate Polleys        | -ch/V           |

#### 2018 HIERS Investment Summit Thursday, July 26, 2018

#### **Attendance Sheet**

| AGENCY                           | ATTENDEE            | SIGNATURE  |
|----------------------------------|---------------------|------------|
| UBS Asset Management (Americas)  |                     | 18110.     |
| inc.                             | Luke Browne         | Lydon      |
| UBS Asset Management (Americas)  |                     | CALLES - V |
| Inc.                             | Renee McGrail       | Kener -    |
| UBS Asset Management (Americas)  |                     | Jangalane  |
| Inc.                             | Tracey Monroe       | Jay War    |
|                                  |                     | 0.4        |
| Wellington Management Company    | Sarah Lewis         | Jan 2, 0   |
|                                  |                     | Car Ma     |
| Wellington Management Company    | Carolina San Martin | CSan VV    |
| h                                |                     | 417        |
| Wellington Management Company    | Mike Trovato        | 1000       |
|                                  |                     | C. C. O.   |
| Welton Investment Partners       | Justin Balas        | J. Esta (  |
| L                                |                     | Muui.      |
| Welton Investment Partners       | Todd Merrell        | muin.      |
| <u> </u>                         |                     | 1111       |
| Western Asset Management Company | Veronica Amici      | vorree     |

Starwood

Lahnee Yung A

# ATTACHMENT C

#### 2018 HIERS Investment Summit Friday, July 27, 2018

#### Attendance Sheet

| AGENCY                   | ATTENDEE           | SIGNATURE        |
|--------------------------|--------------------|------------------|
| Abel Noser               | Mary Davidson      | They Danac       |
| Abel Noser               | Michael lannucci   | Micrail Vannucci |
| Almanac Realty Investors | Josh Overbay       | 420              |
| AlphaSimplex Group       | Kathryn Kaminski   | 49179            |
| AlphaSimplex Group       | Brent Mathus       | Bull             |
| Angelo, Gordon & Co.     | Aliana Spungen     | x eogs           |
| Apollo Global Management | Danielle Thorsen   | (d)              |
| Apollo Global Management | Alex Wright        | Ser 1            |
| Aspect Capital           | Emmett Fitzgerald  | W. Ennell'toland |
| Aspect Capital           | Rosie Reynolds     | Drenhold         |
| Bank of Hawaii           | Ed Halk            | 1 A              |
| Bank of Hawaii           | Roger Khlopin      |                  |
| Bank of Hawaii           | Stephanie Nomura   |                  |
| Bank of Hawaii           | Edwin (Eddie) Quan | 26               |
| Bank of Hawaii           | Stephen Rodgers    |                  |
| BlackRock, Inc.          | John Ivanac        |                  |
| BlackRock, Inc.          | Ted Koros          | Ludre P. 6702    |
| BlackRock, Inc.          | Laila Mirsepassi   |                  |
| BlackRock, inc.          | Lilian Wan         | him              |
| BlackRock, Inc.          | Scott Williamson   | Lie Museym       |

#### 2018 HIERS Investment Summit Friday, July 27, 2018

| AGENCY                     | ATTENDEE         | SIGNATURE      |
|----------------------------|------------------|----------------|
| BlackSand Capital          | Bryan Li         | M              |
| Blackstone Group           | Julie Marracino  |                |
| Blackstone Group           | Karen Sprogis    | Mush           |
| BNY Mellon Asset Servicing | Yolanda Diaz     | Halander Rever |
| BNY Mellon Asset Servicing | Guy Holappa      | GoyHolary      |
| BNY Mellon Asset Servicing | Linda McAtee     | for Brest      |
| BNY Mellon Asset Servicing | Jennifer O'Neill | Junt O'Vail    |
| BNY Mellon Asset Servicing | Dan Smith        |                |
| BNY Mellon Asset Servicing | Sam Oh           | 1              |
| Builders VC                | Paul Lee         | Polo           |

#### **Attendance Sheet**

| AGENCY                                  | ATTENDEE          | SIGNATURE   |
|---|-------------------|-------------|
| Cabot Properties L.P.                   | Caitlin Healey    |             |
| Campbell & Company                      | Joe Kelly         | 7 K.        |
| Campbell & Company                      | Grace Lo          | Buch        |
| CBRE Global Investors                   | Michael McMenomy  |             |
| Cerberus Capital Management             | Greg Gordon       | 2-St        |
| Charterhouse Capital Partners           | Gilles Collombin  |             |
| Citigroup Global Markets Inc.           | Sarah Kirschbaum  | SIZ         |
| Crabel Capital Management               | Michael Pomada    | Mar         |
| Crabel Capital Management               | Nicole Roskopf    |             |
| Eaton Vance Management                  | Kristen Gaspar    | But del     |
| Eaton Vance Management                  | Roman Kostal      | PLAN        |
| Eaton Vance Management                  | Eric Stein        |             |
| Eaton Vance Management                  | Astrid Vogler     | Astrial U.  |
| Fidelity Institutional Asset Management | Shahrum Badkoubei | Stor PS     |
| Fidelity Institutional Asset Management | Nick Horn         | 111/1/      |
| Fidelity Institutional Asset Management | Kristin Shofner   | Kodan State |
| First Hawaiian Bank                     | Alan Arlzumi      | Make        |
| First Hawaiian Bank                     | Jason Haruki      | 3           |
| First Hawaiian Bank                     | Josh Lam          | 12/         |
| First Hawaiian Bank                     | Ken Miller        | Kangnille   |

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| AGENCY:                          | AVE ENDEE        | SIGNATURE   |
|----------------------------------|------------------|-------------|
| Gateway Investment Advisers, LLC | Michael Buckius  | MOTE -      |
| Graham Capital Management, L.P.  | Leigh Gallagher  | wan ballast |
| Graham Capital Management, L.P.  | Edward Tricker   | E.Tu        |
| H/2 Capital Partners             | Andrew Margulis  | Ohn Man     |
| Hamilton Lane Advisors, LLC      | Paul Yett        | 1           |
| Hancock Timber Resource Group    | Eric Dooley      | En Que      |
| Hancock Timber Resource Group    | Debra Goundrey   | phunhy      |
| Heitman                          | Jennifer Boss    | du          |
| Heitman                          | Jonathan Lindell | -           |
| Heitman                          | John Mancuso     | and         |
| Heitman                          | Paul Rezents     | 1/ //       |
| Heitman                          | Melanie Varrato  | (n-pen      |

#### Attendance Sheet

| AGENCY  | ATTENDEE            | SIGNATURE     |
|---|---------------------|---------------|
| Invesco Real Estate                               | Jeff Cavanaugh      | J. Cavanagh   |
| Invesco Real Estate                               | Deidre Perez        |               |
| Invesco Real Estate                               | Delia Roges         | A A A         |
| Invesco Real Estate                               | Max Swango          | 10            |
| ISquared Capital                                  | Ginger Lew          | ,             |
| Kayne Anderson Capital Advisers                   | Cade McNown         | Cach 72 / Jom |
| Kelso & Company                                   | Lynn Alexander      | Symbley       |
| Kohlberg Kravis Roberts & Co.                     | Dan McLaughlin      | D. M. Lane    |
| Landmark Partners LLC                             | Geoffrey Mullen     | Larly Julian  |
| LaSalle Investment Management                     | Jim Hutchinson      | An to         |
| LaSalle Investment Management                     | Matthew Walley      | rundo         |
| Legal & General Investment<br>Management, America | David Chapman       | North.        |
| Legal & General Investment Management, America    | Shaun Murphy        |               |
| Legal & General Investment<br>Management, America | Christy Whittington | Churchis      |
| Leonard Green & Partners                          | Michael Solomon     | celle         |
| Longview Partners                                 | Marina Lund         |               |
| Lowe Enterprises Investors                        | Russell Munn        |               |
| Man Group   | Chris Gorgone       | Cf /          |
| Man Group   | Laawrence Kissko    | 12,741.       |
| Man Group   | Michelle McCloskey  | reach         |

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| AGENCY                    | ATTENDEE          | SIGNATURE |
|---------------------------|-------------------|-----------|
| Mellon Capital Management | Vassilis Dagioglu | Mamis     |
| Mellon Capital Management | Frederick McCrea  |           |
| Mesa West Capital         | Ryan Krauch       | RQ        |

#### **Attendance Sheet**

| AGENCY  | ATTENDEE            | SIGNATURE  |
|---|---------------------|--|
| Nativia Clobal Asset Management                             | David Andrews       | 100 6 00 -   |
| Natixis Global Asset Management Neuberger Berman Investment | Paul Anderson       | Jul expue  |
| Advisers, LLC   | David David         | De Marc  |
| Neuberger Berman Investment                                 | Derek Devens        | on the   |
|   | - · · ·             | 100  |
| Advisers, LLC   | Doug Kramer         | 010  |
| Neuberger Berman Investment                                 | <u> </u>            | N/J/   |
| Advisers, LLC   | Paul Sauer          |  |
| Oak Hill Advisors   | John Fiscella       | Jiv Files  |
| P/E Investments   | Elizabeth Atkin     | Bun  |
| P/E Investments   | Bruce George        | 1000   |
| P/E Investments   | Christin Luttrell   | Chill  |
| P/E Investments   | Warren Naphtal      | the state of the s |
| PGIM Real Estate  | Marcus Berry        | 2-48   |
| PGIM Real Estate  | Steve Blazejewski   | 1886   |
| PGIM Real Estate  | Timothy Robeson     | And  |
| PGIM Agricultural Investments                               | Jamie Shen          | 01   |
| PIMCO   | Brant Gresham       | Brale  |
| PIMCO   | Emmanuel Roman      | A. N.  |
| PIMCO   | Jennifer Strickland | 1-7-SA   |
| Pavilion Global Markets, Ltd.                               | Michael Young       | Willy 46   |
| Pension Consulting Alliance, LLC                            | Mary Bates          | my   |
| Pension Consulting Alliance, LLC                            | Colin Bebee         | 7)   |
| Pension Consulting Alliance, LLC                            | Allan Emkin         | 14   |

#### 2018 HIERS Investment Summit Friday, July 27, 2018

| AGENCY                           | ATTENDEE        | SIGNATURE |
|----------------------------------|-----------------|-----------|
| Pension Consulting Alliance, LLC | Neil Rue        | 26        |
| Platinum Equity Partners         | Daniel Barnhill |           |
| Platinum Equity Partners         | Olivia Kim      |           |
| Polaris Partners                 | Brian Chee      | Bull      |

#### **Attendance Sheet**

| AGENCY                                     | ATTENDEE            | SIGNATURE           |
|--|---------------------|---------------------|
| Quantitative Management Associates,        |                     |                     |
| LLC  | Kerry Anne Murphy   |                     |
| Quantitative Management Associates,<br>LLC |                     |                     |
| Robeco Institutional Asset                 | Brad Zenz           |                     |
| Management US                              |                     |                     |
| Robeco Institutional Asset                 | Jan Sytze Mosselaar | 1/2                 |
| Management US                              | Keith Oaldman       | 111111              |
| Robeco Institutional Asset                 | Keith Seidman       | /WCD                |
| Management US                              | Damas von Fakatan   | 1 17 (17.7)         |
| Wanagement 05                              | Renee van Eekelen   | Jam www.            |
| Russell Investments                        | Ellen Bilski        |                     |
| Tudasen investinents                       | Elleli Bliski       |                     |
| Russell Investments                        | Greg Nordquist      |                     |
| Tradecii iiiveetiieiits                    | Grey Nordquist      |                     |
| Ryan Labs Asset Management Inc.            | Chris Adair         |                     |
| rigan 2200 / 1000t Wanagoment Inc.         | Olins Adaii         |                     |
| Ryan Labs Asset Management Inc.            | Peng Zhou           | Vilyn               |
| rijan zasor teoet management inte          | i chig zhoù         | 0.00                |
| Stafford Capital Partners                  | Andrew Betz         | ton                 |
|  |                     | 100                 |
| Stafford Capital Partners                  | Rick Fratus         | 120                 |
|  |                     |                     |
| TPG Capital                                | Catie Barile        | all aner            |
|  |                     | 15-10               |
| Thomas H. Lee Partners                     | Tyler Griffith      | (de)                |
|  |                     |                     |
| Tobam S.A.S.                               | Francis Verpoucke   |                     |
|  |                     | 111                 |
| Torchlight Investors                       | Daniel Heflin       | 1200                |
|  |                     | $\Lambda_{\Lambda}$ |
| Torchlight Investors                       | Michael Romo        | 11/13               |
|  |                     |                     |
| Tortoise Credit Strategies                 | Graham Allen        |                     |
| T 11 0 0 11 01 1 1 1                       |                     | 12. (1) M           |
| Tortoise Credit Strategies                 | Tracy DeAndrea      | ordey (warasa)      |
| Townsond Crown on Ass Consessed            | Oh 11               | 1 1, -              |
| Townsend Group an Aon Company              | Chae Hong           |                     |
| Townsond Group on Asp Company              | Cata Ballaura       | $  \cap k   /  $    |
| Townsend Group an Aon Company              | Cate Polleys        |                     |
|  |                     | 7 - 1-              |

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#### **Attendance Sheet**

| AGENCY                           | ATTENDEE            | SIGNATURE   |
|----------------------------------|---------------------|-------------|
| UBS Asset Management (Americas)  |                     |             |
| Inc.                             | Luke Browne         |             |
| UBS Asset Management (Americas)  |                     | 0101010001  |
| Inc.                             | Renee McGrail       | Pence Mc Co |
| UBS Asset Management (Americas)  |                     | me e M      |
| Inc.                             | Tracey Monroe       | 1,125.100-  |
| Wellington Management Company    | Sarah Lewis         | los         |
| Wellington Management Company    | Carolina San Martin | 08          |
| Wellington Management Company    | Mike Trovato        | mt          |
| Welton Investment Partners       | Justin Balas        | JBlos       |
| Welton Investment Partners       | Todd Merrell        | Mulle .     |
| Western Asset Management Company | Veronica Amici      | Homes       |

Starwood Capital Lamber You