# MINUTES OF THE SPECIAL BOARD MEETING OF THE BOARD OF TRUSTEES OF THE EMPLOYEES' RETIREMENT SYSTEM (ERS)

## TUESDAY, JULY 16, WEDNESDAY, JULY 17, AND THURSDAY, JULY 18, 2013

# THE RITZ-CARLTON, KAPALUA; BALLROOMS SALON 1, 2, 3, AND 4 ONE RITZ-CARLTON DRIVE, KAPALUA, MAUI, HAWAII 96761

ROLL CALL FOR JULY 16, 2013

Trustees present:

Mr. Emmit Kane, Chair

Ms. Jackie Ferguson-Miyamoto

Ms. Pilialoha Lee Loy Mr. Colbert Matsumoto Mr. Jerome Rauckhorst

Mr. Wayne Yamasaki Mr. Kalbert Young

Trustee excused:

Mr. Vincent Barfield, Vice Chair

Attorneys present:

Mr. Brian Aburano, Deputy Attorney General

Ms. Diane Kishimoto, Deputy Attorney General

Staff present:

Mr. Wesley Machida, Executive Director Ms. Kanoe Margol, Assistant Administrator Mr. Vijoy Chattergy, Chief Investment Officer

Ms. Donna Curry, Program Specialist Ms. Jaime Hirata, Recording Secretary

Ms. Raechele Joyo, Secretary Ms. Wanda Kugiya, Secretary

Guests present:

See Attachment A.

QUORUM/CALL TO ORDER

A quorum being present, Mr. Emmit Kane, Chair of the Board of Trustees of the Employees' Retirement System (the Board), called the

special meeting to order at 9:08 a.m.

#### ENTER EXECUTIVE SESSION

On a motion made by Trustee Lee Loy, seconded by Trustee Ferguson-Miyamoto, and unanimously carried, the Board entered into executive session:

- Pursuant to HRS § 92-5(a)(8), to consider and, if appropriate, to make a decision regarding the sale of property from the LaSalle Investment Management, Inc. core real estate portfolio;
- Pursuant to HRS § 92-5(a)(8), to consider a status report from Courtland Partners, Ltd. on the Core Separate Account Transition;
- Pursuant to HRS § 92-5(a)(8), to consider a status report from Heitman Capital Management on the Ka'anapali Golf Courses and issues arising from a site inspection of the Royal Ka'anapali Golf Courses; appropriate action;
- Pursuant to HRS § 92-5(a)(8), to consider a status report from Courtland Partners, Ltd. on BlackSand Capital; appropriate action;
- To approve the May 14, 2013 executive session minutes;
- Pursuant to HRS § 92-5(a)(4) and (8), to consult with the Board's attorneys on questions and issues pertaining to, and to consider staff's preliminary recommendations relating to, trustee elections;
- Pursuant to HRS § 92-5(a)(8), to consider a report from Hamilton Lane Advisors, LLC regarding private equity strategic plan; appropriate action; and
- Pursuant to HRS § 92-5(a)(8), to consider the Actuary's and Investment Consultant's preliminary projections and estimates regarding future pension liabilities.

EXECUTIVE SESSION TO CONSIDER AND, IF APPROPRIATE, TO MAKE A DECISION REGARDING THE SALE OF PROPERTY FROM THE LASALLE INVESTMENT MANAGEMENT, INC. CORE REAL ESTATE PORTFOLIO

EXECUTIVE SESSION TO CONSIDER A STATUS REPORT FROM COURTLAND PARTNERS, LTD. ON THE CORE SEPARATE ACCOUNT TRANSITION EXECUTIVE SESSION TO
CONSIDER A STATUS REPORT
FROM HEITMAN CAPITAL
MANAGEMENT ON THE
KA'ANAPALI GOLF COURSES AND
ISSUES ARISING FROM A SITE
INSPECTION OF THE ROYAL
KA'ANAPALI GOLF COURSES

RECESS

Chair Kane called a recess at 10:48 a.m.

RECONVENE

A quorum being present, Chair Kane reconvened the meeting at 11:02 a.m.

EXECUTIVE SESSION TO CONSIDER A STATUS REPORT FROM COURTLAND PARTNERS, LTD. ON BLACKSAND CAPITAL

APPROVAL OF EXECUTIVE SESSION MINUTES - MAY 14, 2013

EXECUTIVE SESSION TO CONSULT WITH THE BOARD'S ATTORNEYS ON QUESTIONS AND ISSUES PERTAINING TO, AND TO CONSIDER STAFF'S PRELIMINARY RECOMMENDATIONS RELATING TO TRUSTEE ELECTIONS

(Mr. Humphrey and Mr. Moore left the meeting.)

EXECUTIVE SESSION TO CONSIDER A REPORT FROM HAMILTON LANE ADVISORS, LLC REGARDING PRIVATE EQUITY STRATEGIC PLAN

**RECESS** 

Chair Kane called a recess at 12:33 p.m.

**RECONVENE** 

A quorum being present, Chair Kane reconvened the meeting at 1:42 p.m.

EXECUTIVE SESSION TO CONSIDER THE ACTUARY'S AND INVESTMENT CONSULTANT'S PRELIMINARY PROJECTIONS AND ESTIMATES REGARDING FUTURE PENSION LIABILITIES

### EXIT EXECUTIVE SESSION

NEW ACTUARIAL OPTION FACTORS FOR EMPLOYEES WHO BECOME ERS MEMBERS AFTER JUNE 30, 2012 (ACT 163, SLH 2011)

ENTER EXECUTIVE SESSION

EXECUTIVE SESSION TO CONSULT WITH THE BOARD'S ATTORNEYS ON QUESTIONS AND ISSUES PRETAINING TO THE BOARD'S POWERS, DUTIES, PRIVILEGES, IMMUNITIES AND LIABILITIES RELATING TO INTERACTIONS AND MEETINGS WITH THIRD-PARTIES

On a motion made by Trustee Lee Loy, seconded by Trustee Ferguson-Miyamoto, and unanimously carried, the Board exited executive session.

Mr. Joe Newton of Gabriel Roeder Smith & Company (GRS), the ERS's actuary consultant, and Mr. Wesley Machida, ERS's Executive Director (Executive Director) presented the new actuarial option factor tables prepared by GRS to be used to calculate retirement pension benefits for employees who become ERS members after June 30, 2012. These are the ERS members who are subject to the provisions of Act 163, SLH 2011. The factors reflect the same 7.75% investment return assumption rate and updated mortality tables used in the updated option factor tables adopted by the Board in January 2013 for employees who became ERS members prior to July 1, 2012.

(Trustee Young left the meeting.)

On a motion made by Trustee Lee Loy, seconded by Trustee Ferguson-Miyamoto, and unanimously carried, the Board approved the actuarial option factor tables for ERS members with membership dates after June 30, 2012, that are attached to these minutes as Tables 1, 2, 3, 4, and 6, and incorporated by reference (Attachment C).

There being no further discussion, Mr. Newton left the meeting.

On a motion made by Trustee Lee Loy, seconded by Trustee Ferguson-Miyamoto, and unanimously carried, the Board entered executive session:

- Pursuant to HRS § 92-5(a)(4) and (8), to consult with the Board's attorneys on questions and issues pertaining to the Board's powers, duties, privileges, immunities and liabilities relating to interactions and meetings with third-parties; and
- Pursuant to HRS § 92-5(a)(8), to consider and, if appropriate, to make a decision regarding the draft of the internal audit report by KMH LLP.

(Trustee Young returned to the meeting.)

EXECUTIVE SESSION TO CONSIDER AND, IF APPROPRIATE, TO MAKE A DECISION REGARDING THE DRAFT OF THE INTERNAL AUDIT REPORT BY KMH LLP

**EXIT EXECUTIVE SESSION** 

On a motion made by Trustee Lee Loy, seconded by Trustee Ferguson-Miyamoto, and unanimously carried, the Board exited from executive session.

APPROVAL OF BOARD MEETING MINUTES – MAY 14, 2013

On a motion made by Trustee Lee Loy, seconded by Trustee Ferguson-Miyamoto, and unanimously carried, the Board approved the minutes of the May 14, 2013 Board meeting.

(Chair Kane left the meeting. Trustee Lee Loy assumed the duties of Chair of the meeting.)

CHANGE IN TITLE OF THE ASSISTANT ADMINISTRATOR TO DEPUTY EXECUTIVE DIRECTOR

AUTHORIZATION FOR THE EXECUTION OF CONTRACTS AND OTHER LEGAL DOCUMENTS ON BEHALF OF THE ERS

The Executive Director reported that, effective July 1, 2013, the title of the ERS Administrator was changed by statute to Executive Director. Because of this change, the Executive Director requested that the Board change the title of the ERS Assistant Administrator to Deputy Executive Director. The title change for the Assistant Administrator requires approval from the Director of Finance and the Director of Human Resource Development.

The Executive Director presented to the Board for the Board's consideration a resolution relating to the authority for the execution of contracts and other legal documents on behalf of the ERS.

On a motion made by Trustee Ferguson-Miyamoto, seconded by Trustee Lee Loy, and unanimously carried, the Board authorized changing the title of the ERS's Assistant Administrator to Deputy Executive Director and adopted the following:

#### RESOLUTION

RESOLVED, That any two of the following; namely,

- (1) Executive Director of the Employees' Retirement System of the State of Hawaii, or
- (2) Deputy Executive Director in the absence of the Executive Director, or
- (3) Director of Finance of the State of Hawaii in the absence of the Executive Director and the Deputy Executive Director, and
- (4) Chairperson of the Board of Trustees, or
- (5) Vice-Chairperson in the absence of the Chairperson, or
- (6) Any member of the Board of Trustees in the absence of the Chairperson and Vice-Chairperson,

are hereby authorized to sign and execute for and on behalf of the Employees' Retirement System of the State of Hawaii all contracts, agreements and other instruments and legal documents, the signing and execution of which is necessary and proper for the conduct of the business of said System, and which is pursuant to and in conformity with action taken by the Board of Trustees of said System with respect to the subject matter of such document, agreement or instrument of the execution thereof.

All such documents which have been executed by the Secretary or Administrator of the Employees' Retirement System or Assistant Secretary or Assistant Administrator of the Employees' Retirement System, are not invalidated, impaired, or jeopardized by this resolution.

All such documents which have been executed by the Executive Director prior to the adoption of this resolution are ratified and confirmed.

(Chair Kane returned to the meeting.)

#### INVESTMENT MANAGER ORGANIZATIONAL CHANGES

Mr. Vijoy Chattergy, the ERS's Chief Investment Officer (CIO), provided an update on the organizational changes of the ERS's investment managers:

- Credit Suisse Securities (USA) LLC (CSTM) and J.P. Morgan have exited the transition management business; J.P. Morgan was selected as one of the firms to provide transition management services for the next three to five years. There is no impact to the operation of the transition management pool or to the management of the ERS Portfolio.
- Mercator Asset Management, L.P. (Mercator) announced that Cindy A. New will assume partnership status at Mercator effective July 1, 2013; no impact to the management of ERS assets is expected.
- Western Asset Management Company (WAMCO) announced that Joseph Carieri will leave the firm; Chris Orndorff will continue to serve as the primary portfolio managers of the ERS account; no impact on investment performance is expected.

#### INVESTMENT OFFICE ACTIVITIES

The CIO reported on the status of Investment Office activities for July 2013. Highlights included:

- Abbott Capital Management, LLC closed on commitments and strategies to CVC Capital Partners VI and Sentinel Capital Partners.
- Hamilton Lane Advisors, LLC (Hamilton Lane) providing ongoing review of the ERS's private equity program.
- BlackRock, Inc. (BlackRock) requested additional tools to manage costs and improve performance. Pension Consulting Alliance, Inc. (PCA), ERS's general investment consultant, and ERS staff are in the process of reviewing the tools and will inform the Board of any recommendations at a future Board meeting.
- CIO informed Bradford & Marzec, LLC and WAMCO that
  they should divest of the bonds that are now under new parent
  company Glencore, which is a scrutinized company under the
  ERS's Sudan Investment Policy; CIO will provide a status
  report at a future Board meeting.
- Investment Managers on "Watch Status": C.S. McKee, L.P. (underperformance); Gateway Investment Advisers, LLC (organizational changes); and Mercator Asset Management, L.P. (underperformance).

- The CIO conducted due diligence site inspections of BlackRock (global inflation protection securities) and Quantitative Management Associates LLC (emerging markets) in June 2013.
- Trustee Matsumoto is scheduled to attend the National Conference on Public Employee Retirement Systems (NCPERS) Program for Advanced Trustee Studies in Massachusetts, August 19-21, 2013.
- The CIO will speak on a panel with Hank Kim, Executive Director of NCPERS, at the Truman Scholars Association National Conference on July 20, 2013 in Washington, D.C.
- "Save the Date" for ERS's Real Estate Symposium was emailed to the ERS's investment managers, consultants, etc. ERS staff is taking a different approach to this event by including private markets and private equity in an effort to streamline a more efficient way to convey the information to the Board, ERS staff, and attendees; the event name may change to Private Markets Symposium.
- Recruitment of Investment Specialists for the ERS's
   Investment Office is ongoing and in-person interviews with
   the finalists are scheduled for August 13-14, 2013; the three
   Investment Officer positions will be discussed at the
   Compensation Review Committee meeting scheduled for
   July 17, 2013.
- The CIO will be on vacation July 19-26, 2013.

The CIO reported on investment meetings attended by Investment Office staff with managers under contract and potential investment managers and other service providers in the second quarter of 2013.

The CIO reported on the routine due diligence site inspections of BlackRock at its New York office on June 18, 2013 and Quantitative Management Associates LLC, at its New Jersey office on June 17, 2013. The site inspections were conducted by the CIO and PCA staff. The CIO and PCA did not discover any issues that would impact the ERS's portfolio.

The CIO reported on his attendance to the Institutional Limited Partners Association (ILPA) Institute Level 1 Program that was held in Chicago, Illinois, June 19-21, 2013.

INVESTMENT MANAGER MEETINGS, 2<sup>ND</sup> QUARTER 2013

DUE DILIGENCE REVIEW OF QUANTITATIVE MANAGEMENT ASSOCIATES LLC AND BLACKROCK, INC.

CHIEF INVESTMENT OFFICER'S REPORT ON THE INSTITUTIONAL LIMITED PARTNERS ASSOCIATION (ILPA) INSTITUTE LEVEL 1 PROGRAM

### OPERATIONS REPORT - JUNE 2013

The Executive Director reported on the status of the ERS's operations for June 2013. Highlights included:

- 1,650 pending pension finalizations
- Recruitment of 5 Retirement Claims Examiners for the ERS's Enrollment, Claims and Benefits Branch is ongoing; pending list of qualified applicants from the Department of Human Resources Development
- Recouped forty-four overpayments since the Board's decision in April 2013 to not forgive any overpayments

the Ballrooms Salon 1, 2, 3 and 4 of the Ritz-Carlton, Kapalua.

Chair Kane called a recess at 3:38 p.m. and announced that the meeting will reconvene at 8:30 a.m. on Wednesday, July 17, 2013, at

**RECESS** 

ROLL CALL FOR JULY 17, 2013 Trustees present:

Mr. Emmit Kane, Chair

Mr. Vincent Barfield, Vice Chair Ms. Jackie Ferguson-Miyamoto

Ms. Pilialoha Lee Loy Mr. Colbert Matsumoto Mr. Jerome Rauckhorst Mr. Wayne Yamasaki Mr. Kalbert Young

Staff present:

Mr. Wesley Machida, Executive Director

Ms. Kanoe Margol, Assistant Administrator Mr. Vijoy Chattergy, Chief Investment Officer

Ms. Donna Curry, Program Specialist Ms. Jaime Hirata, Recording Secretary

Ms. Raechele Joyo, Secretary Ms. Wanda Kugiya, Secretary

Guests present:

See Attachment A.

RECONVENE

A quorum being present, Chair Kane reconvened the meeting at 8:47 a.m. on Wednesday, July 17, 2013, in the Ballrooms Salon 1, 2, 3 and 4 of the Ritz-Carlton, Kapalua, Maui.

#### **PRESENTATIONS**

WELCOME REMARKS – STATE OF HAWAII LIEUTENANT GOVERNOR SHAN TSUTSUI

Chair Kane introduced and welcomed State of Hawaii Lieutenant Governor Shan Tsutsui. The Lieutenant Governor welcomed the conferees to Maui.

The CIO introduced himself and the trustees, and recognized the participating firms. Mr. Chattergy acknowledged Trustee Jackie Ferguson-Miyamoto as the moderator for the day.

REPORT OF THE EXECUTIVE DIRECTOR

Trustee Ferguson-Miyamoto introduced the ERS's Executive Director. The Executive Director introduced the rest of the ERS staff, and provided a brief update on the ERS's operational activities and changes in State laws affecting member benefits.

THE HIERS PORTFOLIO: BEFORE, AFTER, AND BEYOND – ALLAN EMKIN, PENSION CONSULTING ALLIANCE, INC.

Trustee Ferguson-Miyamoto introduced Mr. Allan Emkin of PCA, who gave a presentation on the overview of the ERS's investment portfolio and its changes throughout the past and present, and discussed the ERS's and PCA's outlook for the future of the portfolio.

CAPITAL MARKET
EXPECTATIONS: SOURCES OF
RETURN AND SOURCES OF RISK –
JARED GROSS, PACIFIC
INVESTMENT MANAGEMENT
COMPANY, LLC (PIMCO)

Trustee Ferguson-Miyamoto introduced Mr. Jared Gross of Pacific Investment Management Company, LLC (PIMCO), who gave a presentation and discussed sources of return and risk regarding capital market expectations.

**RECESS** 

Chair Kane called a recess at 11:06 a.m.

#### RECONVENE

INVESTING FOR SUSTAINABLE RETURNS IN A LOW GROWTH ENVIRONMENT – CHRIS BRIGHTMAN, RESEARCH A quorum being present, Chair Kane reconvened the meeting at 11:25 a.m. and announced that Trustee Ferguson-Miyamoto would continue to serve as moderator.

Trustee Ferguson-Miyamoto introduced Mr. Chris Brightman of Research Affiliates, LLC. who gave a presentation on investing for sustainable returns in a low growth environment.

**RECESS** 

Chair Kane called a recess at 12:20 p.m. and announced that the meeting would immediately reconvene in the Ballroom Salon 3 and 4 for lunch and further business, and that after lunch the meeting would reconvene in the Ballroom Salon 1 and 2.

RECONVENE

AFFILIATES LLC

A quorum being present, Chair Kane reconvened the meeting in the Ballroom Salon 3 and 4 at 12:30 p.m.

TRUSTEE PRESENTATION – RESOLUTION FOR EMMIT A. KANE

Trustee Ferguson-Miyamoto read proposed Resolutions recognizing Chair Kane, who was scheduled to retire from State service by August 2013. On a motion made by Trustee Ferguson-Miyamoto, seconded by Trustee Lee Loy, and unanimously carried, the Board adopted the Resolutions, a copy of which is attached to these Minutes and incorporated by reference (Attachment B).

2013 SUMMIT KEYNOTE ADDRESS - WILMONT KAMAUNU KAHA'IALI'I

Trustee Lee Loy announced that Maui Councilmember Michael Victorino, who was scheduled to give the keynote address, would not be available to speak due to a last minute personal matter. Trustee Lee Loy introduced Mr. Wilmont Kamaunu Kaha'iali'i of Kaha'iali'i Productions, who gave the keynote address on the history of Maui and Polynesia.

**QUORUM** 

A quorum being present, Trustee Kane reconvened the meeting in Ballroom Salon 1 and 2 at 1:44 p.m. and announced that Trustee Ferguson-Miyamoto would continue to serve as moderator.

BUILDING A RESILIENT PORTFOLIO TO REACH EXPECTED RETURNS TARGETS – ALEXANDER HUBERTS, MELLON CAPITAL MANAGEMENT CORPORATION

Trustee Ferguson-Miyamoto introduced Mr. Alexander Huberts of Mellon Capital Management Corporation, who gave a presentation on how to build a portfolio to reach expected return targets.

TALK STORY "ALTERNATIVE VIEWS OF THE FUTURE" – ALLAN EMKIN, PENSION CONSULTING ALLIANCE, INC.; MICHAEL HUMPHREY, COURTLAND PARTNERS, LTD; AND PAUL YETT, HAMILTON LANE

Trustee Ferguson-Miyamoto announced that Mr. Emkin of PCA would serve as moderator for a discussion on alternative views of the future of investments. Mr. Michael Humphrey of Courtland Partners, and Mr. Paul Yett of Hamilton Lane, participated in the discussion.

**RECESS** 

Chair Kane called a recess at 3:18 p.m. and announced that the meeting would reconvene at 8:45 a.m. on Thursday, July 19, 2012, in the Ballroom Salon 1 and 2.

ROLL CALL FOR JULY 18, 2013

Trustees present:

Mr. Emmit Kane, Chair

Mr. Vincent Barfield, Vice Chair Ms. Jackie Ferguson-Miyamoto

Ms. Pilialoha Lee Loy Mr. Colbert Matsumoto Mr. Jerome Rauckhorst Mr. Wayne Yamasaki Mr. Kalbert Young

Staff present:

Mr. Wesley Machida, Executive Director Ms. Kanoe Margol, Assistant Administrator Mr. Vijoy Chattergy, Chief Investment Officer

Ms. Donna Curry, Program Specialist Ms. Jaime Hirata, Recording Secretary

Ms. Raechele Joyo, Secretary Ms. Wanda Kugiya, Secretary

Guests present:

See Attachment A.

RECONVENE

A quorum being present, Chair Kane reconvened the meeting at 9:01 a.m. on Friday, July 19, 2012, in the Ballroom Salon 1 and 2 at the Ritz-Carlton, Kapalua, Maui.

Chair Kane announced that Trustee Wayne Yamasaki would serve as moderator for the day.

REPORT OF THE CHIEF INVESTMENT OFFICER

The CIO presented an update on the ERS's investment office.

POST-CRISIS TRENDS IN PUBLIC PENSION PLAN INVESTMENT MANAGEMENT – KED HOGAN, BLACKROCK

Trustee Yamasaki introduced Mr. Ked Hogan of BlackRock, who gave a presentation on post-crisis trends in public pension plan investment management.

**RECESS** 

Chair Kane called a recess at 9:50 a.m.

**RECONVENE** 

A quorum being present, Chair Kane reconvened the meeting at 10:08 a.m.

THE FUTURE OF RISK: ADVANCED TOOLS – DEBRA BAKER AND SAM OH, BNY MELLON ASSET SERVICING

Trustee Yamasaki introduced Ms. Debra Baker and Mr. Sam Oh of BNY Mellon Asset Servicing (BNY), ERS's new custodial bank, who gave a presentation on BNY's services and tools used to manage risk.

HAWAII INVESTMENT
OPPORTUNITIES – ANDREW BETZ,
MACQUARIE FUNDS
MANAGEMENT; KARL FOOKS,
STATE OF HAWAII STRATEGIC
DEVELOPMENT CORPORATION;
ARBEN KRYEZIU, MBLOOM
BRIDGE FUND; JEFF MURPHEY,
ULLICO INVESTMENT COMPANY;
HANK WUH, SKAI VENTURES

Chair Kane announced that Mr. Andy Betz of Macquarie Funds Management, ERS's Hawaii Targeted Investment Program (HiTIP) manager, would serve as moderator for a discussion on Hawaii investment opportunities. Mr. Betz introduced himself, Mr. Karl Fooks of the State of Hawaii Strategic Development Corporation, Mr. Arben Kryeziu of Mbloom Bridge Fund, Mr. Jeff Murphey of ULLICO Investment Company, and Mr. Han Wuh of SKAI Ventures, who participated in the discussion.

**CLOSING REMARKS** 

The CIO and Chair Kane thanked everyone for attending and also thanked the trustees and ERS staff for an outstanding job participating in and coordinating the event.

NEXT BOARD MEETING – AUGUST 12, 2013

Chair Kane announced that the next Board meeting is scheduled for August 12, 2013.

**ADJOURNMENT** 

On a motion made by Trustee Lee Loy, seconded by Trustee Ferguson-Miyamoto, and unanimously carried, Chair Kane adjourned the Board meeting at 12:04 p.m.

# REDACTED SIGNATURE

Kanoe Margol Assistant Administrator

for

Wesley K. Machida Executive Director

WKM/KM: jh

Attachments

# **Attachment A**

## LIST OF GUESTS PRESENT

## TUESDAY, JULY 16, 2013

| Ed Kagiyama                               | Billy Casper Golf                 |
|---|-----------------------------------|
| Michael Humphrey Daniel Moore             | Courtland Partners, Ltd.          |
| Joe Newton                                | Gabriel Roeder Smith & Company    |
| Paul Yett                                 | Hamilton Lane Advisors, LLC       |
| Jim Proud Paul Rezents                    | Heitman Capital Management, LLC   |
| Colin Bebee<br>Allan Emkin<br>John Linder | Pension Consulting Alliance, Inc. |

## Attachment A

## LIST OF GUESTS PRESENT

## WEDNESDAY, JULY 17, 2013

| Jonathan Roth      | Abbott Capital Management                            |
|--------------------|--|
| Katie Stokel       |  |
| Matthew Kaplan     | Almanac Realty Investors, LLC                        |
| Aliana Spungen     | Angelo, Gordon & Company                             |
| Paul Weinstein     | Azure Capital Partners                               |
| Steve Rodgers      | Bank of Hawaii                                       |
| Cory Martin        | Barrow, Hanley, Mewhinney & Strauss, LLC             |
| Ray Nixon, Jr.     | ,  |
| Ked Hogan          | BlackRock  |
| Kevin O'Donnell    |  |
| Brian Weinstein    |  |
| BJ Kobayashi       | BlackSand Capital, LLC                               |
| Karen Sprogis      | The Blackstone Group                                 |
| Debra Baker        | BNY Mellon Asset Servicing                           |
| Sam Oh             |  |
| Rob Snyder         |  |
| David Smith        | BNY Mellon Beta & Transition Management              |
| Michael Young      |  |
| Graham Allen       | Bradford & Marzec, LLC                               |
| Zelda (Zee) Marzec |  |
| Michael McMenomy   | CBRE Global Investors                                |
| Brett Bidwell      | C.M. Bidwell & Associates, Ltd.                      |
| Niall Kilcommons   |  |
| Eugene Natali      | C.S. McKee, L.P.                                     |
| Kim Smallwood      | ConvergEx  |
| Michael Humphrey   | Courtland Partners, Ltd.                             |
| Karl Fooks         | Dept. of Business, Economic Development, and Tourism |
|                    | (Hawaii Strategic Development Corp.)                 |
| Richard Lim        | Dept. of Business, Economic Development, and Tourism |
| Nick Efstratis     | Epic Ventures  |
| Alan Arizumi       | First Hawaiian Bank                                  |
| Michael Hirai      |  |
| Peter Hausmann     | Fortress Investment Group                            |
| James Battaglia    | Franklin Templeton Investment                        |
| Ted Sheridan       | •  |
| Michael Buckius    | Gateway Investment Advisers, LLC                     |
| Joe Newton         | Gabriel Roeder Smith & Company                       |
| Paul Yett          | Hamilton Lane Advisors, LLC                          |
| Jonathan Aggett    | Hancock Timber Resource Group                        |
| Mary Ludgin        | Heitman, LLC   |
| Jim Proud          |  |
| Paul Rezents       |  |
| Jeff Cavanaugh     | Invesco Real Estate                                  |
| David Farmer       |  |
| Delia Roges        |  |

| Max Swango        | Invesco Real Estate  |
|-------------------|--|
| Richard Mastain   | Jennison Associates  |
| Jonathan Sherman  | J.P. Morgan  |
| Joel Damon        | J.P. Morgan Asset Management   |
| Joseph Munoz      | LaSalle Investment Management  |
| Andrew Betz       | Macquarie Funds Management (USA), Inc.   |
| Rick Fratus       | 1 more and the state of the sta |
| Alexander Huberts | Mellon Capital Management  |
| Brian Jacobs      | Mellon Capital Management Corp.  |
| Robin Kollannur   | Mercator Asset Management  |
| Ryan Krauch       | Mesa West Capital  |
| Phil Gutry        | MPM Capital  |
| Paul Anderson     | Natixis Global Asset Management  |
| Richard Clark     | Northern Trust Global Investments  |
| Francie Maletis   | Oaktree Capital Management   |
| Stephen Butters   | Oechsle International Advisors, LLC  |
| Roman Kostal      | Occusic international Advisors, LLC  |
| Astrid Vogler     |  |
| Lloyd McAdams     | Pacific Income Advisers  |
| Brad Schluter     | Tacino nicome radviscis  |
| Tim Tarpening     | ·  |
| Colin Bebee       | Pension Consulting Alliance, Inc.  |
| Allan Emkin       | Comparing a mance, me.   |
| John Linder       |  |
| Ashley Yoshida    |  |
| Michael Chandra   | PIMCO  |
| Jared Gross       |  |
| Noah Levy         | Prudential Real Estate Investors   |
| Mark Oczkus       |  |
| Brad Allinson     | Quantitative Management Associates   |
| Chris Brightman   | Research Affiliates, LLC   |
| Jeff Wilson       |  |
| A. Michael Sramek | Sands Capital Management   |
| Samantha Toler    |  |
| Frank Alonso      | T. Rowe Price  |
| L. Kenneth Brooks |  |
| Stephon Jackson   |  |
| David Orlando     |  |
| Luke Howe         | Ullico Investment Co.  |
| Derek Fan         | Western Asset Management Co.   |
| Peter Shoemaker   | Wedbush Capital Partners   |

# **Attachment A**

## LIST OF GUESTS PRESENT

## THURSDAY, JULY 18, 2013

| Katie Stokel     | Abbott Capital Management  |
|------------------|--|
| Aliana Spungen   | Angelo, Gordon & Company   |
| Cory Martin      | Barrow, Hanley, Mewhinney & Strauss, LLC   |
| Ray Nixon, Jr.   | Barrow, riamey, Mewininey & Strauss, LLC   |
| Ked Hogan        | BlackRock  |
| Kevin O'Donnell  | DIACKROCK  |
| Brian Weinstein  | ·  |
| Karen Sprogis    | The Blackstone Group   |
| Debra Baker      | BNY Mellon Asset Servicing   |
| Sam Oh           | DIVI Monon Asset Servicing   |
| Rob Snyder       |  |
| Michael Young    | BNY Mellon Beta & Transition Management  |
| Michael McMenomy | CBRE Global Investors  |
| Brett Bidwell    | C.M. Bidwell & Associates, Ltd.  |
| Niall Kilcommons | and a second control of the second control o |
| Eugene Natali    | C.S. McKee, L.P.   |
| Kim Smallwood    | ConvergEx  |
| Karl Fooks       | Dept. of Business, Economic Development, and Tourism   |
|                  | (Hawaii Strategic Development Corp.)   |
| Richard Lim      | Dept. of Business, Economic Development, and Tourism   |
| Nick Efstratis   | Epic Ventures  |
| Alan Arizumi     | First Hawaiian Bank  |
| Michael Hirai    |  |
| James Battaglia  | Franklin Templeton Investment  |
| Ted Sheridan     |  |
| Michael Buckius  | Gateway Investment Advisers, LLC   |
| Paul Yett        | Hamilton Lane Advisors, LLC  |
| Jonathan Aggett  | Hancock Timber Resource Group  |
| Mary Ludgin      | Heitman, LLC   |
| Jim Proud        |  |
| Paul Rezents     |  |
| David Farmer     | Invesco Real Estate  |
| Max Swango       |  |
| Richard Mastain  | Jennison Associates  |
| Jonathan Sherman | J.P. Morgan  |
| Joseph Munoz     | LaSalle Investment Management  |
| Andrew Betz      | Macquarie Funds Management (USA), Inc.   |
| Rick Fratus      |  |
| Arben Kryeziu    | Mbloom LLC   |
| Brian Jacobs     | Mellon Capital Management Corp.  |
| James Chaney     | Mercator Asset Management  |
| Ryan Krauch      | Mesa West Capital  |
| Phil Gutry       | MPM Capital  |
| Paul Anderson    | Natixis Global Asset Management  |

| Richard Clark     | Northern Trust Global Investments   |
|-------------------|-------------------------------------|
| Stephen Butters   | Oechsle International Advisors, LLC |
| Roman Kostal      | Occusie international Advisors, LLC |
| Astrid Vogler     |                                     |
| Lloyd McAdams     | Pacific Income Advisers             |
| Brad Schluter     | 1 defile income Advisers            |
| Tim Tarpening     |                                     |
| Colin Bebee       | Pension Consulting Alliance, Inc.   |
| Allan Emkin       | This consulting interior, inc.      |
| John Linder       |                                     |
| Ashley Yoshida    |                                     |
| Michael Chandra   | PIMCO                               |
| Jared Gross       |                                     |
| Noah Levy         | Prudential Real Estate Investors    |
| Mark Oczkus       | 2000 2000                           |
| Brad Allinson     | Quantitative Management Associates  |
| Chris Brightman   | Research Affiliates, LLC            |
| A. Michael Sramek | Sands Capital Management            |
| Frank Alonso      | T. Rowe Price                       |
| David Orlando     |                                     |
| Jeff Murphy       | Ullico Investment Co.               |
| Derek Fan         | Western Asset Management Co.        |
| Peter Shoemaker   | Wedbush Capital Partners            |

### **Attachment B**



# Resolution

WHEREAS, EMMIT A. KANE became a member of the Board of Trustees of the Employees' Retirement System of the State of Hawaii on February 10, 2010 when appointed to complete the 2-year term of a retiring trustee; and on January 11, 2012, Mr. Kane was elected to the Board of Trustees to serve until January 1, 2018, and the Board of Trustees of the Employees' Retirement System, on March 11, 2013, elected Mr. Emmit A. Kane as Chair of the Board; and

WHEREAS, during his tenure, he served as Deputy and Assistant Fire Chief with the Honolulu Fire Department and on the Executive Board of the Hawaii Fire Fighters Association; and

WHEREAS, during his tenure, the Employees' Retirement System's assets grew from \$8.9 billion to \$12.3 billion with positive investment returns for 4 years, its membership increased from 110,927 to 113,282 and the number of pensioners grew from 36,999 to 40,774 with the average pension payment increasing from \$1,906 to \$2,023; and

WHEREAS, during his term as a Trustee, the Board introduced the following proposals that became state law to deal with the System's growing pension and unfunded liabilities that jeopardizes its sustainability: (1) the 2011 moratorium on benefit enhancements until the Employees' Retirement System is 100% funded, (2) the pension benefit reforms of 2011 which lowered benefits and costs for new members, increased eligibility requirements, and increased the employee contribution rates for all new members from July 1, 2012, (3) the graduated increase in employer contributions from 2012 to 2016, (4) the employer assessments for significant increases in non-base compensation prior to retirement resulting in "pension spiking" for retirees after June 30, 2012, and (5) the elimination of overtime and certain differentials in the calculation of retirement benefits for new members from July 1, 2012; and

WHEREAS, during Mr. Kane's tenure on the Board's investment committee, the Board's effective investment strategy became more complex and diversified by including asset classes such as Covered Calls and Real Returns to better take advantage of market opportunities, increasing exposure to global investments in public and private markets, reconstructing the portfolio to include more passive strategies and opportunistic real estate funds, and hiring a private equity consultant to support efforts to increase exposure to private equity going forward; and

WHEREAS, while Mr. Kane served as a Trustee, the Employees' Retirement System, with the Board's encouragement, greatly improved its customer service through timely Holomua newsletters, an expanded website and a member self-service module, providing employees and retirees with a more responsive, open and professional organization that elicits confidence and trust confirming that, for the Board and Staff, the membership is their main priority; and

WHEREAS, Emmit A. Kane was a public servant in the true sense of the word, committing himself to serving the people of Hawaii with dedication and unselfishness, and worked relentlessly and diligently to insure that the quality of life of retired public employees was of the highest standard, and dedicated himself to improving the resources of the program which would enable the members to retire knowing that such years would be lived with dignity; and

WHEREAS, under his stewardship, the Employees' Retirement System continued to be nationally recognized and emulated by sister states; and

**WHEREAS**, during his tenure as a Trustee, he won the respect and admiration of his peers; and his distinguished and exemplary service merits the highest recognition;

**NOW THEREFORE BE IT RESOLVED** by the Board of Trustees of the Employees' Retirement System, on July 16, 2013, that it commends and congratulates Emmit A. Kane for his outstanding leadership and service to the Employees' Retirement System and the people of Hawaii; and that sincerest best wishes be extended to Emmit A. Kane for a distinguished career in public service;

**BE IT FURTHER RESOLVED** that a certified copy of this Resolution be transmitted to **Mr. Emmit A. Kane.** 

## Attachment C

Table 1 - Annuity Factors and Insurance Reserve Factors (Tier II)

| Annuity Age Factors  45 14.1959 46 14.0873 47 13.9726 48 13.8512 49 13.7231 50 13.5880 51 13.4530 52 13.3220 53 13.1918 54 13.0621 55 12.9321 56 12.8007 57 12.6666 58 12.5290 59 12.3875 60 12.2419 61 12.0917 62 11.9351 63 11.7694 64 11.5934 65 11.4058 66 11.2062 67 10.9945 68 10.7714 69 10.5380 70 10.2956 71 10.0448  |
|--|
| Age         Factors           45         14.1959           46         14.0873           47         13.9726           48         13.8512           49         13.7231           50         13.5880           51         13.4530           52         13.3220           53         13.1918           54         13.0621           55         12.8007           57         12.6666           58         12.5290           59         12.3875           60         12.2419           61         12.0917           62         11.9351           63         11.7694           64         11.5934           65         11.4058           66         11.2062           67         10.9945           68         10.7714           69         10.5380           70         10.2956 |
| 45 14.1959 46 14.0873 47 13.9726 48 13.8512 49 13.7231 50 13.5880 51 13.4530 52 13.3220 53 13.1918 54 13.0621 55 12.9321 56 12.8007 57 12.6666 58 12.5290 59 12.3875 60 12.2419 61 12.0917 62 11.9351 63 11.7694 64 11.5934 65 11.4058 66 11.2062 67 10.9945 68 10.7714 69 10.5380 70 10.2956  |
| 46     14.0873       47     13.9726       48     13.8512       49     13.7231       50     13.5880       51     13.4530       52     13.3220       53     13.1918       54     13.0621       55     12.8007       57     12.6666       58     12.5290       59     12.3875       60     12.2419       61     12.0917       62     11.9351       63     11.7694       64     11.5934       65     11.4058       66     11.2062       67     10.9945       68     10.7714       69     10.5380       70     10.2956  |
| 47         13.9726           48         13.8512           49         13.7231           50         13.5880           51         13.4530           52         13.3220           53         13.1918           54         13.0621           55         12.8007           57         12.6666           58         12.5290           59         12.3875           60         12.2419           61         12.0917           62         11.9351           63         11.7694           64         11.5934           65         11.4058           66         11.2062           67         10.9945           68         10.7714           69         10.5380           70         10.2956   |
| 48       13.8512         49       13.7231         50       13.5880         51       13.4530         52       13.3220         53       13.1918         54       13.0621         55       12.8007         57       12.6666         58       12.5290         59       12.3875         60       12.2419         61       12.0917         62       11.9351         63       11.7694         64       11.5934         65       11.4058         66       11.2062         67       10.9945         68       10.7714         69       10.5380         70       10.2956  |
| 49         13.7231           50         13.5880           51         13.4530           52         13.3220           53         13.1918           54         13.0621           55         12.9321           56         12.8007           57         12.6666           58         12.5290           59         12.3875           60         12.2419           61         12.0917           62         11.9351           63         11.7694           64         11.5934           65         11.4058           66         11.2062           67         10.9945           68         10.7714           69         10.5380           70         10.2956  |
| 50     13.5880       51     13.4530       52     13.3220       53     13.1918       54     13.0621       55     12.9321       56     12.8007       57     12.6666       58     12.5290       59     12.3875       60     12.2419       61     12.0917       62     11.9351       63     11.7694       64     11.5934       65     11.4058       66     11.2062       67     10.9945       68     10.7714       69     10.5380       70     10.2956   |
| 51         13.4530           52         13.3220           53         13.1918           54         13.0621           55         12.9321           56         12.8007           57         12.6666           58         12.5290           59         12.3875           60         12.2419           61         12.0917           62         11.9351           63         11.7694           64         11.5934           65         11.4058           66         11.2062           67         10.9945           68         10.7714           69         10.5380           70         10.2956  |
| 52     13.3220       53     13.1918       54     13.0621       55     12.9321       56     12.8007       57     12.6666       58     12.5290       59     12.3875       60     12.2419       61     12.0917       62     11.9351       63     11.7694       64     11.5934       65     11.4058       66     11.2062       67     10.9945       68     10.7714       69     10.5380       70     10.2956   |
| 53       13.1918         54       13.0621         55       12.9321         56       12.8007         57       12.6666         58       12.5290         59       12.3875         60       12.2419         61       12.0917         62       11.9351         63       11.7694         64       11.5934         65       11.4058         66       11.2062         67       10.9945         68       10.7714         69       10.5380         70       10.2956  |
| 54     13.0621       55     12.9321       56     12.8007       57     12.6666       58     12.5290       59     12.3875       60     12.2419       61     12.0917       62     11.9351       63     11.7694       64     11.5934       65     11.4058       66     11.2062       67     10.9945       68     10.7714       69     10.5380       70     10.2956   |
| 55 12.9321<br>56 12.8007<br>57 12.6666<br>58 12.5290<br>59 12.3875<br>60 12.2419<br>61 12.0917<br>62 11.9351<br>63 11.7694<br>64 11.5934<br>65 11.4058<br>66 11.2062<br>67 10.9945<br>68 10.7714<br>69 10.5380<br>70 10.2956   |
| 56   |
| 57   |
| 58     12.5290       59     12.3875       60     12.2419       61     12.0917       62     11.9351       63     11.7694       64     11.5934       65     11.4058       66     11.2062       67     10.9945       68     10.7714       69     10.5380       70     10.2956   |
| 59 12.3875<br>60 12.2419<br>61 12.0917<br>62 11.9351<br>63 11.7694<br>64 11.5934<br>65 11.4058<br>66 11.2062<br>67 10.9945<br>68 10.7714<br>69 10.5380<br>70 10.2956   |
| 60 12.2419<br>61 12.0917<br>62 11.9351<br>63 11.7694<br>64 11.5934<br>65 11.4058<br>66 11.2062<br>67 10.9945<br>68 10.7714<br>69 10.5380<br>70 10.2956   |
| 61 12.0917<br>62 11.9351<br>63 11.7694<br>64 11.5934<br>65 11.4058<br>66 11.2062<br>67 10.9945<br>68 10.7714<br>69 10.5380<br>70 10.2956   |
| 62 11.9351<br>63 11.7694<br>64 11.5934<br>65 11.4058<br>66 11.2062<br>67 10.9945<br>68 10.7714<br>69 10.5380<br>70 10.2956   |
| 63 11.7694<br>64 11.5934<br>65 11.4058<br>66 11.2062<br>67 10.9945<br>68 10.7714<br>69 10.5380<br>70 10.2956   |
| 64 11.5934<br>65 11.4058<br>66 11.2062<br>67 10.9945<br>68 10.7714<br>69 10.5380<br>70 10.2956   |
| 65 11.4058<br>66 11.2062<br>67 10.9945<br>68 10.7714<br>69 10.5380<br>70 10.2956   |
| 66 11.2062<br>67 10.9945<br>68 10.7714<br>69 10.5380<br>70 10.2956   |
| 67 10.9945<br>68 10.7714<br>69 10.5380<br>70 10.2956   |
| 68 10.7714<br>69 10.5380<br>70 10.2956   |
| 69 10.5380<br>70 10.2956   |
| 70 10.2956   |
|  |
|  |
| 72 9.7860  |
| 73 9.5193  |
| 74 9.2446  |
| 75 8.9623  |
| 76 8.6731  |
| 77 8.3774  |
| 78 8.0760  |
| 79 7.7693  |
| 80 7.4575  |
| 81 7.1415  |
|  |
| 1 1  |
| 82 6.8232  |
| 82 6.8232  |

|          | Insurance      |
|----------|----------------|
|          | Reserve        |
| Age      | Factors        |
| 45       | 14.33          |
| 46       | 14.25          |
| 47       | 14.16          |
| 48       | 14.07          |
| 49       | 13.97          |
| 50       | 13.88          |
| 51       | 13.78          |
| 52       | 13.69          |
| 53       | 13.59          |
| 54       | 13.48          |
| 55<br>56 | 13.37          |
| 57       | 13.26<br>13.14 |
| 58       | 13.14          |
| 59       | 12.89          |
| 60       | 12.75          |
| 61       | 12.73          |
| 62       | 12.46          |
| 63       | 12.30          |
| 64       | 12.13          |
| 65       | 11.96          |
| 66       | 11.77          |
| 67       | 11.58          |
| 68       | 11.39          |
| 69       | 11.18          |
| 70       | 10.98          |
| 71       | 10.76          |
| 72       | 10.54          |
| 73       | 10.31          |
| 74       | 10.07          |
| 75       | 9.83           |
| 76       | 9.59           |
| 77       | 9.34           |
| 78       | 9.08           |
| 79       | 8.83           |
| 80       | 8.57           |
| 81       | 8.32           |
| 82       | 8.05           |
| 83       | 7.80           |
| 84       | 7.55           |
| 85       | 7.31           |

Table 2 - Insurance Reserve Death Benefit (Tier II)

| I    | Ratio of accu | mulated con | tribution to 1 | maximum al | lowance |       |       |       |       |       |       |       |       |       |       |       |
|------|---------------|-------------|----------------|------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Age  | 0             | 1           | 2              | 3          | 4       | 5     | 6     | 7     | 8     | 9     | 10    | 11    | · 12  | 13    | 14    | 15    |
| 21   | 0.998         | 0.998       | 0.999          | 0.999      | 0.999   | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 |
| 22   | 0.998         | 0.998       | 0.998          | 0.998      | 0.999   | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 |
| 23   | 0.998         | 0.998       | 0.998          | 0.998      | 0.998   | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 |
| 24   | 0.998         | 0.998       | 0.998          | 0.998      | 0.998   | 0.998 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 | 1.000 |
| 25   | 0.998         | 0.998       | 0.998          | 0.998      | 0.998   | 0.998 | 0.998 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 26   | 0.998         | 0.998       | 0.998          | 0.998      | 0.998   | 0.998 | 0.998 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 27   | 0.998         | 0.998       | 0.998          | 0.998      | 0.998   | 0.998 | 0.998 | 0.998 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 28   | 0.998         | 0.998       | 0.998          | 0.998      | 0.998   | 0.998 | 0.998 | 0.998 | 0.998 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 29   | 0.998         | 0.998       | 0.998          | 0.998      | 0.998   | 0.998 | 0.998 | 0.998 | 0.998 | 0.999 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 30   | 0.998         | 0.998       | 0.998          | 0.998      | 0.998   | 0.998 | 0.998 | 0.998 | 0.998 | 0.998 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 31   | 0.997         | 0.997       | 0.997          | 0.997      | 0.998   | 0.998 | 0.998 | 0.998 | 0.998 | 0.998 | 0.999 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| . 32 | 0.997         | 0.997       | 0.997          | 0.997      | 0.997   | 0.997 | 0.998 | 0.998 | 0.998 | 0.998 | 0.998 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 33   | 0.997         | 0.997       | 0.997          | 0.997      | 0.997   | 0.997 | 0.997 | 0.998 | 0.998 | 0.998 | 0.998 | 0.999 | 0.999 | 0.999 | 1.000 | 1.000 |
| 34   | 0.997         | 0.997       | 0.997          | 0.997      | 0.997   | 0.997 | 0.997 | 0.997 | 0.998 | 0.998 | 0.998 | 0.998 | 0.999 | 0.999 | 1.000 | 1.000 |
| 35   | 0.996         | 0.997       | 0.997          | 0.997      | 0.997   | 0.997 | 0.997 | 0.997 | 0.998 | 0.998 | 0.998 | 0.998 | 0.999 | 0.999 | 1.000 | 1.000 |
| 36   | 0.996         | 0.996       | 0.996          | 0.996      | 0.997   | 0.997 | 0.997 | 0.997 | 0.997 | 0.998 | 0.998 | 0.998 | 0.999 | 0.999 | 1.000 | 1.000 |
| 37   | 0.996         | 0.996       | 0.996          | 0.996      | 0.996   | 0.996 | 0.997 | 0.997 | 0.997 | 0.997 | 0.998 | 0.998 | 0.999 | 0.999 | 1.000 | 1.000 |
| 38   | 0.996         | 0.996       | 0.996          | 0.996      | 0.996   | 0.996 | 0.996 | 0.997 | 0.997 | 0.997 | 0.998 | 0.998 | 0.999 | 0.999 | 1.000 | 1.000 |
| 39   | 0.995         | 0.995       | 0.995          | 0.996      | 0.996   | 0.996 | 0.996 | 0.996 | 0.997 | 0.997 | 0.997 | 0.998 | 0.998 | 0.999 | 0.999 | 1.000 |
| 40   | 0.995         | 0.995       | 0.995          | 0.995      | 0.995   | 0.995 | 0.996 | 0.996 | 0.996 | 0.997 | 0.997 | 0.998 | 0.998 | 0.999 | 0.999 | 1.000 |
| 41   | 0.994         | 0.994       | 0.994          | 0.995      | 0.995   | 0.995 | 0.995 | 0.996 | 0.996 | 0.996 | 0.997 | 0.997 | 0.998 | 0.999 | 0.999 | 1.000 |
| 42   | 0.994         | 0.994       | 0.994          | 0.994      | 0.994   | 0.994 | 0.995 | 0.995 | 0.995 | 0.996 | 0.996 | 0.997 | 0.998 | 0.998 | 0.999 | 1.000 |
| 43   | 0.993         | 0.993       | 0.993          | 0.993      | 0.993   | 0.993 | 0.994 | 0.994 | 0.995 | 0.995 | 0.996 | 0.996 | 0.997 | 0.998 | 0.999 | 1.000 |
| 44   | 0.992         | 0.992       | 0.992          | 0.992      | 0.992   | 0.992 | 0.993 | 0.993 | 0.994 | 0.994 | 0.995 | 0.996 | 0.997 | 0.998 | 0.999 | 1.000 |
| 45   | 0.990         | 0.990       | 0.990          | 0.991      | 0.991   | 0.991 | 0.992 | 0.992 | 0.993 | 0.993 | 0.994 | 0.995 | 0.997 | 0.998 | 0.999 | 1.000 |
| 46   | 0.989         | 0.989       | 0.989          | 0.989      | 0.989   | 0.990 | 0.990 | 0.991 | 0.992 | 0.992 | 0.994 | 0.995 | 0.996 | 0.998 | 1.000 | 1.000 |
| 47   | 0.987         | 0.987       | 0.987          | 0.987      | 0.988   | 0.988 | 0.989 | 0.989 | 0.990 | 0.991 | 0.993 | 0.994 | 0.996 | 0.998 | 1.000 | 1.000 |
| 48   | 0.985         | 0.985       | 0.985          | 0.985      | 0.985   | 0.986 | 0.987 | 0.988 | 0.989 | 0.990 | 0.992 | 0.993 | 0.995 | 0.998 | 1.000 | 1.000 |
| 49   | 0.982         | 0.982       | 0.982          | 0.983      | 0.983   | 0.984 | 0.985 | 0.986 | 0.987 | 0.989 | 0.991 | 0.993 | 0.995 | 0.997 | 1.000 | 1.000 |
| 50   | 0.979         | 0.979       | 0.979          | 0.980      | 0.980   | 0.981 | 0.982 | 0.984 | 0.986 | 0.987 | 0.990 | 0.992 | 0.995 | 0.997 | 1.000 | 1.000 |
| 51   | 0.976         | 0.976       | 0.976          | 0.977      | 0.978   | 0.979 | 0.980 | 0.982 | 0.984 | 0.986 | 0.989 | 0.991 | 0.994 | 0.997 | 1.000 | 1.000 |
| 52   | 0.973         | 0.974       | 0.974          | 0.975      | 0.976   | 0.977 | 0.979 | 0.980 | 0.983 | 0.985 | 0.988 | 0.991 | 0.994 | 0.998 | 1.000 | 1.000 |
| 53   | 0.971         | 0.971       | 0.972          | 0.972      | 0.974   | 0.975 | 0.977 | 0.979 | 0.981 | 0.984 | 0.987 | 0.990 | 0.994 | 0.998 | 1.000 | 1.000 |
| 54   | 0.969         | 0.969       | 0.970          | 0.971      | 0.972   | 0.973 | 0.975 | 0.978 | 0.980 | 0.983 | 0.987 | 0.990 | 0.994 | 0.998 | 1.000 | 1.000 |
| 55   | 0.967         | 0.967       | 0.968          | 0.969      | 0.970   | 0.972 | 0.974 | 0.977 | 0.980 | 0.983 | 0.986 | 0.990 | 0.994 | 0.998 | 1.000 | 1.000 |

Table 2 - Insurance Reserve Death Benefit (Tier II)

|     | Ratio of accu | mulated con | tribution to r | naximum all | lowance |       |       |       |       |       |       |       |       |       |       |       |
|-----|---------------|-------------|----------------|-------------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Age | . 0           | 1           | 2              | 3           | 4       | 5     | 6     | 7     | 8     | 9     | 10    | 11    | 12    | 13    | 14    | 15    |
| 56  | 1             | 0.966       | 0.966          | 0.967       | 0.969   | 0.971 | 0.973 | 0.976 | 0.979 | 0.982 | 0.986 | 0.990 | 0.994 | 0.999 | 1.000 | 1.000 |
| 57  |               | 0.964       | 0.965          | 0.966       | 0.968   | 0.970 | 0.972 | 0.975 | 0.978 | 0.982 | 0.986 | 0.990 | 0.995 | 0.999 | 1.000 | 1.000 |
| 58  |               | 0.963       | 0.963          | 0.965       | 0.967   | 0.969 | 0.971 | 0.974 | 0.978 | 0.982 | 0.986 | 0.990 | 0.995 | 1.000 | 1.000 | 1.000 |
| 59  |               | 0.961       | 0.962          | 0.964       | 0.966   | 0.968 | 0.971 | 0.974 | 0.978 | 0.981 | 0.986 | 0.990 | 0.995 | 1.000 | 1.000 | 1.000 |
| 60  | 0.960         | 0.960       | 0.961          | 0.963       | 0.965   | 0.967 | 0.970 | 0.973 | 0.977 | 0.981 | 0.986 | 0.991 | 0.996 | 1.000 | 1.000 | 1.000 |
| 61  | 0.959         | 0.959       | 0.960          | 0.962       | 0.964   | 0.967 | 0.970 | 0.973 | 0.977 | 0.981 | 0.986 | 0.991 | 0.997 | 1.000 | 1.000 | 1.000 |
| 62  | 0.958         | 0.959       | 0.960          | 0.961       | 0.963   | 0.966 | 0.969 | 0.973 | 0.977 | 0.981 | 0.986 | 0.992 | 0.997 | 1.000 | 1.000 | 1.000 |
| 63  | 0.957         | 0.957       | 0.959          | 0.960       | 0.962   | 0.965 | 0.968 | 0.972 | 0.976 | 0.981 | 0.986 | 0.992 | 0.998 | 1.000 | 1.000 | 1.000 |
| 64  | 0.956         | 0.956       | 0.957          | 0.959       | 0.961   | 0.964 | 0.967 | 0.971 | 0.976 | 0.981 | 0.986 | 0.993 | 0.999 | 1.000 | 1.000 | 1.000 |
| 65  | 0.954         | 0.954       | 0.955          | 0.957       | 0.960   | 0.963 | 0.966 | 0.970 | 0.975 | 0.981 | 0.987 | 0.993 | 1.000 | 1.000 | 1.000 | 1.000 |
| 66  | 0.952         | 0.952       | 0.953          | 0.955       | 0.958   | 0.961 | 0.965 | 0.969 | 0.975 | 0.980 | 0.987 | 0.994 | 1.000 | 1.000 | 1.000 | 1.000 |
| 67  | 0.949         | 0.949       | 0.951          | 0.953       | 0.955   | 0.959 | 0.963 | 0.968 | 0.974 | 0.980 | 0.987 | 0.995 | 1.000 | 1.000 | 1.000 | 1.000 |
| 68  | 0.946         | 0.946       | 0.948          | 0.950       | 0.953   | 0.957 | 0.961 | 0.967 | 0.973 | 0.980 | 0.988 | 0.996 | 1.000 | 1.000 | 1.000 | 1.000 |
| 69  | 0.942         | 0.943       | 0.944          | 0.947       | 0.950   | 0.954 | 0.959 | 0.965 | 0.972 | 0.980 | 0.989 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 |
| 70  | 0.938         | 0.939       | 0.940          | 0.943       | 0.946   | 0.951 | 0.957 | 0.964 | 0.971 | 0.980 | 0.990 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 71  | 0.933         | 0.934       | 0.936          | 0.939       | 0.943   | 0.948 | 0.954 | 0.962 | 0.970 | 0.980 | 0.991 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 72  | 0.929         | 0.929       | 0.931          | 0.935       | 0.939   | 0.945 | 0.952 | 0.960 | 0.970 | 0.981 | 0.993 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 73  | 0.923         | 0.924       | 0.926          | 0.930       | 0.935   | 0.942 | 0.950 | 0.959 | 0.970 | 0.982 | 0.995 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 74  | 0.918         | 0.919       | 0.921          | 0.925       | 0.931   | 0.938 | 0.947 | 0.958 | 0.970 | 0.984 | 0.999 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 75  | 0.911         | 0.912       | 0.915          | 0.920       | 0.926   | 0.935 | 0.945 | 0.957 | 0.970 | 0.986 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 76  | 0.904         | 0.905       | 0.909          | 0.914       | 0.921   | 0.931 | 0.942 | 0.956 | 0.971 | 0.988 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 77  | 0.897         | 0.898       | 0.902          | 0.908       | 0.916   | 0.927 | 0.940 | 0.955 | 0.973 | 0.992 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 78  | 0.889         | 0.890       | 0.894          | 0.901       | 0.911   | 0.923 | 0.938 | 0.955 | 0.975 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 79  | 0.880         | 0.882       | 0.886          | 0.894       | 0.905   | 0.919 | 0.936 | 0.956 | 0.979 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 80  | 0.870         | 0.872       | 0.877          | 0.886       | 0.899   | 0.915 | 0.934 | 0.957 | 0.983 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 81  | 0.859         | 0.861       | 0.867          | 0.878       | 0.892   | 0.911 | 0.933 | 0.959 | 0.989 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 82  | 0.847         | 0.850       | 0.857          | 0.869       | 0.886   | 0.907 | 0.933 | 0.963 | 0.998 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 83  | 0.834         | 0.837       | 0.846          | 0.860       | 0.879   | 0.904 | 0.934 | 0.969 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 84  | 0.820         | 0.823       | 0.833          | 0.849       | 0.872   | 0.901 | 0.936 | 0.976 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 85  | 0.805         | 0.809       | 0.820          | 0.839       | 0.866   | 0.899 | 0.939 | 0.985 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 86  | 0.789         | 0.794       | 0.807          | 0.830       | 0.860   | 0.899 | 0.944 | 0.996 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 87  | 0.773         | 0.779       | 0.795          | 0.821       | 0.856   | 0.900 | 0.952 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 88  | 0.756         | 0.763       | 0.781          | 0.811       | 0.852   | 0.902 | 0.960 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 89  | 0.739         | 0.746       | 0.767          | 0.802       | 0.848   | 0.905 | 0.971 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 90  | 0.722         | 0.730       | 0.755          | 0.794       | 0.847   | 0.910 | 0.983 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |

Table 3 - Joint and 100% Pop-up Factors (Tier II)

| Age | 45    | 46    | 47      | 48     | 49    | 50    | 51    | 52    | 53    | 54    | 55    | 56    | 57    | 58    | 59    | 60    |
|-----|-------|-------|---------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 45  | 0.937 | 0.939 | 0.940   | 0.942  | 0.944 | 0.945 | 0.947 | 0.948 | 0.950 | 0.951 | 0.953 | 0.955 | 0.956 | 0.958 | 0.959 | 0.961 |
| 46  | 0.931 | 0.933 | 0.935   | 0.937. | 0.938 | 0.940 | 0.942 | 0.944 | 0.945 | 0.947 | 0.949 | 0.950 | 0.952 | 0.953 | 0.955 | 0.957 |
| 47  | 0.926 | 0.927 | 0.929   | 0.931  | 0.933 | 0.935 | 0.937 | 0.938 | 0.940 | 0.942 | 0.944 | 0.945 | 0.947 | 0.949 | 0.951 | 0.952 |
| 48  | 0.919 | 0.921 | 0.923   | 0.925  | 0.927 | 0.929 | 0.931 | 0.933 | 0.935 | 0.937 | 0.938 | 0.940 | 0.942 | 0.944 | 0.946 | 0.948 |
| 49  | 0.912 | 0.914 | 0.916   | 0.918  | 0.921 | 0.923 | 0.925 | 0.927 | 0.929 | 0.931 | 0.933 | 0.935 | 0.937 | 0.939 | 0.940 | 0.942 |
| 50  | 0.905 | 0.907 | 0.909   | 0.911  | 0.914 | 0.916 | 0.918 | 0.920 | 0.922 | 0.924 | 0.926 | 0.929 | 0.931 | 0.933 | 0.935 | 0.937 |
| 51  | 0.897 | 0.900 | 0.902   | 0.904  | 0.906 | 0.909 | 0.911 | 0.913 | 0.916 | 0.918 | 0.920 | 0.922 | 0.925 | 0.927 | 0.929 | 0.931 |
| 52  | 0.890 | 0.893 | 0.895   | 0.897  | 0.900 | 0.902 | 0.904 | 0.907 | 0.909 | 0.912 | 0.914 | 0.916 | 0.919 | 0.921 | 0.923 | 0.926 |
| 53  | 0.883 | 0.885 | 0.888   | 0.890  | 0.893 | 0.895 | 0.898 | 0.900 | 0.903 | 0.905 | 0.908 | 0.911 | 0.913 | 0.916 | 0.918 | 0.921 |
| 54  | 0.876 | 0.878 | 0.881   | 0.883  | 0.886 | 0.889 | 0.891 | 0.894 | 0.897 | 0.899 | 0.902 | 0.905 | 0.907 | 0.910 | 0.913 | 0.915 |
| 55  | 0.869 | 0.871 | 0.874   | 0.876  | 0.879 | 0.882 | 0.885 | 0.887 | 0.890 | 0.893 | 0.896 | 0.899 | 0.902 | 0.904 | 0.907 | 0.910 |
| 56  | 0.861 | 0.864 | 0.867   | 0.869  | 0.872 | 0.875 | 0.878 | 0.881 | 0.884 | 0.887 | 0.890 | 0.893 | 0.896 | 0.899 | 0.902 | 0.905 |
| 57  | 0.854 | 0.856 | 0.859   | 0.862  | 0.865 | 0.868 | 0.871 | 0.874 | 0.877 | 0.880 | 0.883 | 0.886 | 0.889 | 0.893 | 0.896 | 0.899 |
| 58  | 0.846 | 0.848 | 0.851   | 0.854  | 0.857 | 0.860 | 0.863 | 0.867 | 0.870 | 0.873 | 0.876 | 0.880 | 0.883 | 0.886 | 0.890 | 0.893 |
| 59  | 0.837 | 0.840 | 0.843   | 0.846  | 0.849 | 0.853 | 0.856 | 0.859 | 0.862 | 0.866 | 0.869 | 0.873 | 0.876 | 0.880 | 0.883 | 0.887 |
| 60  | 0.829 | 0.832 | 0.835   | 0.838  | 0.841 | 0.844 | 0.848 | 0.851 | 0.855 | 0.858 | 0.862 | 0.865 | 0.869 | 0.873 | 0.876 | 0.880 |
| 61  | 0.820 | 0.823 | 0.826   | 0.829  | 0.833 | 0.836 | 0.839 | 0.843 | 0.846 | 0.850 | 0.854 | 0.858 | 0.861 | 0.865 | 0.869 | 0.873 |
| 62  | 0.811 | 0.814 | 0.817   | 0.820  | 0.823 | 0.827 | 0.830 | 0.834 | 0.838 | 0.841 | 0.845 | 0.849 | 0.853 | 0.857 | 0.862 | 0.866 |
| 63  | 0.801 | 0.804 | 0.807   | 0.810  | 0.814 | 0.817 | 0.821 | 0.825 | 0.828 | 0.832 | 0.836 | 0.840 | 0.844 | 0.849 | 0.853 | 0.857 |
| 64  | 0.790 | 0.793 | 0.796   | 0.800  | 0.803 | 0.807 | 0.810 | 0.814 | 0.818 | 0.822 | 0.826 | 0.830 | 0.835 | 0.839 | 0.844 | 0.848 |
| 65  | 0.778 | 0.781 | 0.785   | 0.788  | 0.792 | 0.795 | 0.799 | 0.803 | 0.807 | 0.811 | 0.815 | 0.820 | 0.824 | 0.829 | 0.833 | 0.838 |
| 66  | 0.766 | 0.769 | 0.772   | 0.776  | 0.779 | 0.783 | 0.787 | 0.791 | 0.795 | 0.799 | 0.803 | 0.808 | 0.812 | 0.817 | 0.822 | 0.827 |
| 67  | 0.752 | 0.756 | 0.759   | 0.763  | 0.766 | 0.770 | 0.774 | 0.778 | 0.782 | 0.786 | 0.790 | 0.795 | 0.800 | 0.805 | 0.810 | 0.815 |
| 68  | 0.738 | 0.742 | 0.745   | 0.748  | 0.752 | 0.756 | 0.760 | 0.764 | 0.768 | 0.772 | 0.777 | 0.781 | 0.786 | 0.791 | 0.796 | 0.801 |
| 69  | 0.723 | 0.727 | 0.730   | 0.734  | 0.737 | 0.741 | 0.745 | 0.749 | 0.753 | 0.757 | 0.762 | 0.767 | 0.771 | 0.777 | 0.782 | 0.787 |
| 70  | 0.708 | 0.711 | 0.714   | 0.718  | 0.722 | 0.725 | 0.729 | 0.733 | 0.737 | 0.742 | 0.746 | 0.751 | 0.756 | 0.761 | 0.767 | 0.772 |
| 71  | 0.691 | 0.695 | 0.698   | 0.702  | 0.705 | 0.709 | 0.713 | 0.717 | 0.721 | 0.726 | 0.730 | 0.735 | 0.740 | 0.745 | 0.751 | 0.756 |
| 72  | 0.674 | 0.678 | 0.681   | 0.685  | 0.688 | 0.692 | 0.696 | 0.700 | 0.704 | 0.709 | 0.713 | 0.718 | 0.723 | 0.728 | 0.734 | 0.739 |
| 73  | 0.657 | 0.660 | 0.664   | 0.667  | 0.671 | 0.675 | 0.678 | 0.682 | 0.687 | 0.691 | 0.696 | 0.700 | 0.705 | 0.711 | 0.716 | 0.722 |
| 74  | 0.639 | 0.642 | 0.645   | 0.649  | 0.653 | 0.656 | 0.660 | 0.664 | 0.668 | 0.673 | 0.677 | 0.682 | 0.687 | 0.692 | 0.698 | 0.703 |
| 75  | 0.620 | 0.623 | 0.627   | 0.630  | 0.634 | 0.637 | 0.641 | 0.645 | 0.649 | 0.654 | 0.658 | 0.663 | 0.668 | 0.673 | 0.679 | 0.684 |
| 76  | 0.601 | 0.604 | 0.607   | 0.611  | 0.614 | 0.618 | 0.622 | 0.626 | 0.630 | 0.634 | 0.638 | 0.643 | 0.648 | 0.653 | 0.659 | 0.664 |
| 77  | 0.581 | 0.584 | 0.587   | 0.591  | 0.594 | 0.598 | 0.602 | 0.605 | 0.609 | 0.614 | 0.618 | 0.623 | 0.628 | 0.633 | 0.638 | 0.644 |
| 78  | 0.561 | 0.564 | 0.567   | 0.570  | 0.574 | 0.577 | 0.581 | 0.585 | 0.589 | 0.593 | 0.597 | 0.602 | 0.607 | 0.612 | 0.617 | 0.623 |
| 79  | 0.540 | 0.543 | 0.546   | 0.550  | 0.553 | 0.556 | 0.560 | 0.564 | 0.568 | 0.572 | 0.576 | 0.580 | 0.585 | 0.590 | 0.595 | 0.601 |
| 80  | 0.519 | 0.522 | 0.525   | 0.528  | 0.532 | 0.535 | 0.538 | 0.542 | 0.546 | 0.550 | 0.554 | 0.558 | 0.563 | 0.568 | 0.573 | 0.578 |
| 81  | 0.498 | 0.500 | 0.503   | 0.507  | 0.510 | 0.513 | 0.516 | 0.520 | 0.524 | 0.527 | 0.531 | 0.536 | 0.540 | 0.545 | 0.550 | 0.555 |
| 82  | 0.476 | 0.479 | 0.482   | 0.485  | 0.488 | 0.491 | 0.494 | 0.498 | 0.501 | 0.505 | 0.509 | 0.513 | 0.517 | 0.522 | 0.527 | 0.532 |
| 83  | 0.454 | 0.457 | 0.460   | 0.463  | 0.466 | 0.469 | 0.472 | 0.475 | 0.479 | 0.482 | 0.486 | 0.490 | 0.494 | 0.499 | 0.503 | 0.508 |
| 84  | 0.432 | 0.435 | . 0.438 | 0.441  | 0.444 | 0.447 | 0.450 | 0.453 | 0.456 | 0.460 | 0.463 | 0.467 | 0.471 | 0.476 | 0.480 | 0.485 |
| 85  | 0.411 | 0.414 | 0.416   | 0.419  | 0.422 | 0.425 | 0.428 | 0.431 | 0.434 | 0.437 | 0.441 | 0.445 | 0.448 | 0.453 | 0.457 | 0.462 |

Table 3 - Joint and 100% Pop-up Factors (Tier II)

| Age | 61    | 62    | 63    | 64    | 65    | 66    | 67    | 68    | 69    | 70    | . 71  | 72    | 73    | 74    | 75    | 76    |
|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 45  | 0.962 | 0.963 | 0.965 | 0.966 | 0.968 | 0.969 | 0.971 | 0.972 | 0.973 | 0.975 | 0.976 | 0.977 | 0.979 | 0.980 | 0.981 | 0.982 |
| 46  | 0.958 | 0.960 | 0.961 | 0.963 | 0.964 | 0.966 | 0.967 | 0.969 | 0.970 | 0.972 | 0.973 | 0.974 | 0.976 | 0.977 | 0.978 | 0.980 |
| 47  | 0.954 | 0.956 | 0.957 | 0.959 | 0.961 | 0.962 | 0.964 | 0.965 | 0.967 | 0.968 | 0.970 | 0.971 | 0.973 | 0.974 | 0.976 | 0.977 |
| 48  | 0.949 | 0.951 | 0.953 | 0.955 | 0.956 | 0.958 | 0.960 | 0.961 | 0.963 | 0.965 | 0.966 | 0.968 | 0.969 | 0.971 | 0.973 | 0.974 |
| 49  | 0.944 | 0.946 | 0.948 | 0.950 | 0.952 | 0.954 | 0.955 | 0.957 | 0.959 | 0.961 | 0.962 | 0.964 | 0.966 | 0.967 | 0.969 | 0.971 |
| 50  | 0.939 | 0.941 | 0.943 | 0.945 | 0.947 | 0.949 | 0.951 | 0.952 | 0.954 | 0.956 | 0.958 | 0.960 | 0.962 | 0.963 | 0.965 | 0.967 |
| 51  | 0.933 | 0.935 | 0.938 | 0.940 | 0.942 | 0.944 | 0.946 | 0.948 | 0.950 | 0.952 | 0.954 | 0.956 | 0.957 | 0.959 | 0.961 | 0.963 |
| 52  | 0.928 | 0.930 | 0.933 | 0.935 | 0.937 | 0.939 | 0.941 | 0.944 | 0.946 | 0.948 | 0.950 | 0.952 | 0.954 | 0.956 | 0.958 | 0.959 |
| 53  | 0.923 | 0.925 | 0.928 | 0.930 | 0.933 | 0.935 | 0.937 | 0.939 | 0.942 | 0.944 | 0.946 | 0.948 | 0.950 | 0.952 | 0.954 | 0.956 |
| 54  | 0.918 | 0.920 | 0.923 | 0.926 | 0.928 | 0.931 | 0.933 | 0.935 | 0.938 | 0.940 | 0.942 | 0.945 | 0.947 | 0.949 | 0.951 | 0.953 |
| 55  | 0.913 | 0.916 | 0.918 | 0.921 | 0.924 | 0.926 | 0.929 | 0.931 | 0.934 | 0.936 | 0.939 | 0.941 | 0.944 | 0.946 | 0.948 | 0.950 |
| 56  | 0.908 | 0.910 | 0.913 | 0.916 | 0.919 | 0.922 | 0.925 | 0.928 | 0.930 | 0.933 | 0.935 | 0.938 | 0.940 | 0.943 | 0.945 | 0.948 |
| 57  | 0.902 | 0.905 | 0.908 | 0.911 | 0.915 | 0.918 | 0.921 | 0.923 | 0.926 | 0.929 | 0.932 | 0.935 | 0.937 | 0.940 | 0.942 | 0.945 |
| 58  | 0.896 | 0.900 | 0.903 | 0.906 | 0.910 | 0.913 | 0.916 | 0.919 | 0.922 | 0.925 | 0.928 | 0.931 | 0.934 | 0.937 | 0.939 | 0.942 |
| 59  | 0.890 | 0.894 | 0.898 | 0.901 | 0.905 | 0.908 | 0.911 | 0.915 | 0.918 | 0.921 | 0.924 | 0.928 | 0.931 | 0.933 | 0.936 | 0.939 |
| 60  | 0.884 | 0.888 | 0.892 | 0.895 | 0.899 | 0.903 | 0.907 | 0.910 | 0.914 | 0.917 | 0.920 | 0.924 | 0.927 | 0.930 | 0.933 | 0.936 |
| 61  | 0.877 | 0.881 | 0.885 | 0.889 | 0.893 | 0.897 | 0.901 | 0.905 | 0.909 | 0.913 | 0.916 | 0.920 | 0.923 | 0.927 | 0.930 | 0.933 |
| 62  | 0.870 | 0.874 | 0.879 | 0.883 | 0.887 | 0.891 | 0.896 | 0.900 | 0.904 | 0.908 | 0.912 | 0.915 | 0.919 | 0.923 | 0.926 | 0.930 |
| 63  | 0.862 | 0.866 | 0.871 | 0.875 | 0.880 | 0.885 | 0.889 | 0.893 | 0.898 | 0.902 | 0.906 | 0.910 | 0.915 | 0.918 | 0.922 | 0.926 |
| 64  | 0.853 | 0.858 | 0.862 | 0.867 | 0.872 | 0.877 | 0.882 | 0.886 | 0.891 | 0.896 | 0.900 | 0.905 | 0.909 | 0.913 | 0.917 | 0.921 |
| 65  | 0.843 | 0.848 | 0.853 | 0.858 | 0.863 | 0.868 | 0.873 | 0.879 | 0.884 | 0.888 | 0.893 | 0.898 | 0.903 | 0.907 | 0.912 | 0.916 |
| 66  | 0.832 | 0.837 | 0.843 | 0.848 | 0.853 | 0.859 | 0.864 | 0.869 | 0.875 | 0.880 | 0.885 | 0.891 | 0.896 | 0.901 | 0.905 | 0.910 |
| 67  | 0.820 | 0.825 | 0.831 | 0.837 | 0.842 | 0.848 | 0.854 | 0.859 | 0.865 | 0.871 | 0.876 | 0.882 | 0.887 | 0.893 | 0.898 | 0.903 |
| 68  | 0.807 | 0.812 | 0.818 | 0.824 | 0.830 | 0.836 | 0.842 | 0.848 | 0.854 | 0.860 | 0.866 | 0.872 | 0.878 | 0.884 | 0.889 | 0.895 |
| 69  | 0.793 | 0.799 | 0.805 | 0.811 | 0.817 | 0.823 | 0.829 | 0.836 | 0.842 | 0.849 | 0.855 | 0.861 | 0.867 | 0.874 | 0.880 | 0.886 |
| 70  | 0.778 | 0.784 | 0.790 | 0.796 | 0.803 | 0.809 | 0.816 | 0.822 | 0.829 | 0.836 | 0.843 | 0.849 | 0.856 | 0.863 | 0.869 | 0.875 |
| 71  | 0.762 | 0.768 | 0.774 | 0.781 | 0.787 | 0.794 | 0.801 | 0.808 | 0.815 | 0.822 | 0.829 | 0.837 | 0.844 | 0.851 | 0.858 | 0.864 |
| 72  | 0.745 | 0.752 | 0.758 | 0.765 | 0.771 | 0.778 | 0.786 | 0.793 | 0.800 | 0.808 | 0.815 | 0.823 | 0.830 | 0.838 | 0.845 | 0.852 |
| 73  | 0.728 | 0.734 | 0.741 | 0.747 | 0.754 | 0.762 | 0.769 | 0.777 | 0.784 | 0.792 | 0.800 | 0.808 | 0.816 | 0.823 | 0.831 | 0.839 |
| 74  | 0.710 | 0.716 | 0.722 | 0.729 | 0.736 | 0.744 | 0.751 | 0.759 | 0.767 | 0.775 | 0.783 | 0.792 | 0.800 | 0.808 | 0.816 | 0.825 |
| 75  | 0.690 | 0.697 | 0.703 | 0.710 | 0.718 | 0.725 | 0.733 | 0.741 | 0.749 | 0.757 | 0.766 | 0.774 | 0.783 | 0.792 | 0.800 | 0.809 |
| 76  | 0.670 | 0.677 | 0.684 | 0.691 | 0.698 | 0.705 | 0.713 | 0.721 | 0.730 | 0.738 | 0.747 | 0.756 | 0.765 | 0.774 | 0.783 | 0.792 |
| 77  | 0.650 | 0.656 | 0.663 | 0.670 | 0.677 | 0.685 | 0.693 | 0.701 | 0.710 | 0.718 | 0.727 | 0.736 | 0.746 | 0.755 | 0.765 | 0.774 |
| 78  | 0.629 | 0.635 | 0.642 | 0.649 | 0.656 | 0.664 | 0.672 | 0.680 | 0.689 | 0.697 | 0.707 | 0.716 | 0.726 | 0.735 | 0.745 | 0.755 |
| 79  | 0.607 | 0.613 | 0.619 | 0.626 | 0.634 | 0.641 | 0.649 | 0.658 | 0.667 | 0.676 | 0.685 | 0.694 | 0.704 | 0.714 | 0.724 | 0.735 |
| 80  | 0.584 | 0.590 | 0.597 | 0.604 | 0.611 | 0.619 | 0.627 | 0.635 | 0.644 | 0.653 | 0.662 | 0.672 | 0.682 | 0.692 | 0.702 | 0.713 |
| 81  | 0.561 | 0.567 | 0.573 | 0.580 | 0.587 | 0.595 | 0.603 | 0.611 | 0.620 | 0.629 | 0.638 | 0.648 | 0.658 | 0.669 | 0.679 | 0.690 |
| 82  | 0.538 | 0.543 | 0.550 | 0.556 | 0.563 | 0.571 | 0.579 | 0.587 | 0.596 | 0.605 | 0.614 | 0.624 | 0.634 | 0.644 | 0.655 | 0.666 |
| 83  | 0.514 | 0.520 | 0.526 | 0.532 | 0.539 | 0.546 | 0.554 | 0.562 | 0.571 | 0.580 | 0.589 | 0.599 | 0.609 | 0.619 | 0.630 | 0.641 |
| 84  | 0.490 | 0.496 | 0.502 | 0.508 | 0.515 | 0.522 | 0.529 | 0.537 | 0.546 | 0.555 | 0.564 | 0.573 | 0.583 | 0.594 | 0.605 | 0.616 |
| 85  | 0.467 | 0.472 | 0.478 | 0.484 | 0.491 | 0.497 | 0.505 | 0.513 | 0.521 | 0.529 | 0.539 | 0.548 | 0.558 | 0.568 | 0.579 | 0.590 |

Table 3 - Joint and 100% Pop-up Factors (Tier II)

| Age | 77    | 78    | . 79  | . 80  | 81    | 82    | 83    | 84    | 85     |
|-----|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| 45  | 0.983 | 0.984 | 0.985 | 0.986 | 0.987 | 0.988 | 0.989 | 0.990 | 0.991  |
| 46  | 0.981 | 0.982 | 0.983 | 0.984 | 0.986 | 0.987 | 0.987 | 0.988 | 0.989  |
| 47  | 0.978 | 0.980 | 0.981 | 0.982 | 0.983 | 0.984 | 0.986 | 0.987 | 0.987  |
| 48  | 0.975 | 0.977 | 0.978 | 0.980 | 0.981 | 0.982 | 0.983 | 0.984 | 0.985  |
| 49  | 0.972 | 0.974 | 0.975 | 0.977 | 0.978 | 0.979 | 0.981 | 0.982 | 0.983  |
| 50  | 0.968 | 0.970 | 0.971 | 0.973 | 0.975 | 0.976 | 0.977 | 0.979 | -0.980 |
| 51  | 0.965 | 0.966 | 0.968 | 0.970 | 0.971 | 0.973 | 0.974 | 0.976 | 0.977  |
| 52  | 0.961 | 0.963 | 0.965 | 0.967 | 0.968 | 0.970 | 0.971 | 0.973 | 0.974  |
| 53  | 0.958 | 0.960 | 0.962 | 0.964 | 0.966 | 0.967 | 0.969 | 0.970 | 0.972  |
| 54  | 0.955 | 0.957 | 0.959 | 0.961 | 0.963 | 0.965 | 0.967 | 0.968 | 0.970  |
| 55  | 0.952 | 0.955 | 0.957 | 0.959 | 0.961 | 0.962 | 0.964 | 0.966 | 0.968  |
| 56  | 0.950 | 0.952 | 0.954 | 0.956 | 0.958 | 0.960 | 0.962 | 0.964 | 0.966  |
| 57  | 0.947 | 0.949 | 0.952 | 0.954 | 0.956 | 0.958 | 0.960 | 0.962 | 0.964  |
| 58  | 0.945 | 0.947 | 0.949 | 0.952 | 0.954 | 0.956 | 0.958 | 0.960 | 0.962  |
| 59  | 0.942 | 0.944 | 0.947 | 0.949 | 0.952 | 0.954 | 0.956 | 0.959 | 0.961  |
| 60  | 0.939 | 0.942 | 0.945 | 0.947 | 0.950 | 0.952 | 0.955 | 0.957 | 0.959  |
| 61  | 0.936 | 0.939 | 0.942 | 0.945 | 0.948 | 0.950 | 0.953 | 0.955 | 0.957  |
| 62  | 0.933 | 0.936 | 0.939 | 0.942 | 0.945 | 0.948 | 0.951 | 0.953 | 0.956  |
| 63  | 0.930 | 0.933 | 0.936 | 0.940 | 0.943 | 0.946 | 0.949 | 0.951 | 0.954  |
| 64  | 0.925 | 0.929 | 0.933 | 0.936 | 0.940 | 0.943 | 0.946 | 0.949 | 0.952  |
| 65  | 0.920 | 0.924 | 0.928 | 0.932 | 0.936 | 0.939 | 0.943 | 0.946 | 0.949  |
| 66  | 0.915 | 0.919 | 0.923 | 0.927 | 0.931 | 0.935 | 0.939 | 0.942 | 0.945  |
| 67  | 0.908 | 0.913 | 0.917 | 0.922 | 0.926 | 0.930 | 0.934 | 0.938 | 0.941  |
| 68  | 0.900 | 0.905 | 0.910 | 0.915 | 0.920 | 0.924 | 0.928 | 0.933 | 0.936  |
| 69  | 0.891 | 0.897 | 0.902 | 0.908 | 0.913 | 0.918 | 0.922 | 0.927 | 0.931  |
| 70  | 0.882 | 0.888 | 0.894 | 0.899 | 0.905 | 0.910 | 0.915 | 0.920 | 0.924  |
| 71  | 0.871 | 0.878 | 0.884 | 0.890 | 0.896 | 0.902 | 0.907 | 0.913 | 0.917  |
| 72  | 0.859 | 0.866 | 0.873 | 0.880 | 0.886 | 0.893 | 0.899 | 0.904 | 0.910  |
| 73  | 0.847 | 0.854 | 0.862 | 0.869 | 0.876 | 0.883 | 0.889 | 0.895 | 0.901  |
| 74  | 0.833 | 0.841 | 0.849 | 0.857 | 0.864 | 0.871 | 0.878 | 0.885 | 0.892  |
| 75  | 0.818 | 0.826 | 0.835 | 0.843 | 0.851 | 0.859 | 0.867 | 0.874 | 0.881  |
| 76  | 0.802 | 0.811 | 0.820 | 0.829 | 0.837 | 0.846 | 0.854 | 0.862 | 0.869  |
| 77  | 0.784 | 0.794 | 0.803 | 0.813 | 0.822 | 0.831 | 0.840 | 0.848 | 0.856  |
| 78  | 0.765 | 0.775 | 0.785 | 0.795 | 0.805 | 0.815 | 0.824 | 0.833 | 0.842  |
| 79  | 0.745 | 0.756 | 0.766 | 0.777 | 0.787 | 0.797 | 0.807 | 0.817 | 0.827  |
| 80  | 0.724 | 0.735 | 0.746 | 0.757 | 0.768 | 0.779 | 0.789 | 0.800 | 0.810  |
| 81  | 0.701 | 0.713 | 0.724 | 0.735 | 0.747 | 0.758 | 0.769 | 0.780 | 0.791  |
| 82  | 0.678 | 0.689 | 0.701 | 0.713 | 0.725 | 0.736 | 0.748 | 0.760 | 0.771  |
| 83  | 0.653 | 0.665 | 0.677 | 0.689 | 0.701 | 0.713 | 0.726 | 0.738 | 0.749  |
| 84  | 0.628 | 0.640 | 0.652 | 0.664 | 0.677 | 0.689 | 0.702 | 0.715 | 0.727  |
| 85  | 0.602 | 0.614 | 0.626 | 0.639 | 0.652 | 0.665 | 0.678 | 0.691 | 0.703  |

Table 4 - Joint and 50% Pop-up Factors (Tier II)

| Age      | 45    | 46    | 47    | 48    | 49    | 50    | 51    | 52    | 53    | 54    | 55    | 56    | 57    | 58    | 59    | 60             |
|----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------------|
| 45       | 0.967 | 0.968 | 0.969 | 0.970 | 0.971 | 0.972 | 0.973 | 0.973 | 0.974 | 0.975 | 0.976 | 0.977 | 0.978 | 0.978 | 0.979 |                |
| 46       | 0.964 | 0.965 | 0.966 | 0.967 | 0.968 | 0.969 | 0.970 | 0.971 | 0.972 | 0.973 | 0.974 | 0.974 | 0.975 | 0.976 | 0.977 |                |
| 47       | 0.961 | 0.962 | 0.963 | 0.964 | 0.965 | 0.966 | 0.967 | 0.968 | 0.969 | 0.970 | 0.971 | 0.972 | 0.973 | 0.974 | 0.975 |                |
| 48       | 0.958 | 0.959 | 0.960 | 0.961 | 0.962 | 0.963 | 0.964 | 0.965 | 0.966 | 0.967 | 0.968 | 0.969 | 0.970 | 0.971 | 0.972 | 0.973          |
| 49       | 0.954 | 0.955 | 0.956 | 0.957 | 0.959 | 0.960 | 0.961 | 0.962 | 0.963 | 0.964 | 0.965 | 0.966 | 0.967 | 0.968 | 0.969 | 0.973          |
| 50       | 0.950 | 0.951 | 0.952 | 0.954 | 0.955 | 0.956 | 0.957 | 0.958 | 0.959 | 0.961 | 0.962 | 0.963 | 0.964 | 0.965 | 0.966 | 0.970          |
| 51       | 0.946 | 0.947 | 0.948 | 0.950 | 0.951 | 0.952 | 0.953 | 0.955 | 0.956 | 0.957 | 0.958 | 0.960 | 0.961 | 0.962 | 0.963 | 0.964          |
| 52       | 0.942 | 0.943 | 0.945 | 0.946 | 0.947 | 0.949 | 0.950 | 0.951 | 0.952 | 0.954 | 0.955 | 0.956 | 0.958 | 0.959 | 0.960 |                |
| 53       | 0.938 | 0.939 | 0.941 | 0.942 | 0.943 | 0.945 | 0.946 | 0.948 | 0.949 | 0.950 | 0.952 | 0.953 | 0.955 | 0.956 | 0.957 | 0.961<br>0.959 |
| 54       | 0.934 | 0.935 | 0.937 | 0.938 | 0.940 | 0.941 | 0.943 | 0.944 | 0.946 | 0.947 | 0.948 | 0.950 | 0.951 | 0.953 | 0.954 | 0.956          |
| 55       | 0.930 | 0.931 | 0.933 | 0.934 | 0.936 | 0.937 | 0.939 | 0.940 | 0.942 | 0.944 | 0.945 | 0.947 | 0.948 | 0.950 | 0.951 | 0.953          |
| 56       | 0.925 | 0.927 | 0.928 | 0.930 | 0.932 | 0.933 | 0.935 | 0.937 | 0.938 | 0.940 | 0.942 | 0.943 | 0.945 | 0.947 | 0.931 | 0.950          |
| 57       | 0.921 | 0.923 | 0.924 | 0.926 | 0.928 | 0.929 | 0.931 | 0.933 | 0.934 | 0.936 | 0.938 | 0.940 | 0.941 | 0.943 | 0.945 | 0.930          |
| 58       | 0.916 | 0.918 | 0.920 | 0.921 | 0.923 | 0.925 | 0.927 | 0.929 | 0.930 | 0.932 | 0.934 | 0.936 | 0.938 | 0.940 | 0.942 | 0.944          |
| 59       | 0.912 | 0.913 | 0.915 | 0.917 | 0.919 | 0.920 | 0.922 | 0.924 | 0.926 | 0.928 | 0.930 | 0.932 | 0.934 | 0.936 | 0.938 | 0.940          |
| 60       | 0.906 | 0.908 | 0.910 | 0.912 | 0.914 | 0.916 | 0.918 | 0.920 | 0.922 | 0.924 | 0.926 | 0.928 | 0.930 | 0.932 | 0.934 | 0.936          |
| 61       | 0.901 | 0.903 | 0.905 | 0.907 | 0.909 | 0.911 | 0.913 | 0.915 | 0.917 | 0.919 | 0.921 | 0.923 | 0.926 | 0.928 | 0.930 | 0.932          |
| 62       | 0.895 | 0.897 | 0.899 | 0.901 | 0.903 | 0.905 | 0.907 | 0.910 | 0.912 | 0.914 | 0.916 | 0.919 | 0.921 | 0.923 | 0.926 | 0.928          |
| 63       | 0.889 | 0.891 | 0.893 | 0.895 | 0.897 | 0.899 | 0.902 | 0.904 | 0.906 | 0.908 | 0.911 | 0.913 | 0.916 | 0.918 | 0.921 | 0.923          |
| 64       | 0.883 | 0.885 | 0.887 | 0.889 | 0.891 | 0.893 | 0.895 | 0.898 | 0.900 | 0.902 | 0.905 | 0.907 | 0.910 | 0.913 | 0.915 | 0.918          |
| 65       | 0.875 | 0.877 | 0.879 | 0.882 | 0.884 | 0.886 | 0.888 | 0.891 | 0.893 | 0.896 | 0.898 | 0.901 | 0.904 | 0.906 | 0.909 | 0.912          |
| 66       | 0.867 | 0.869 | 0.872 | 0.874 | 0.876 | 0.878 | 0.881 | 0.883 | 0.886 | 0.888 | 0.891 | 0.894 | 0.896 | 0.899 | 0.902 | 0.905          |
| 67       | 0.859 | 0.861 | 0.863 | 0.865 | 0.868 | 0.870 | 0.872 | 0.875 | 0.878 | 0.880 | 0.883 | 0.886 | 0.889 | 0.892 | 0.895 | 0.898          |
| 68       | 0.849 | 0.852 | 0.854 | 0.856 | 0.858 | 0.861 | 0.863 | 0.866 | 0.869 | 0.871 | 0.874 | 0.877 | 0.880 | 0.883 | 0.886 | 0.890          |
| 69       | 0.839 | 0.842 | 0.844 | 0.846 | 0.849 | 0.851 | 0.854 | 0.856 | 0.859 | 0.862 | 0.865 | 0.868 | 0.871 | 0.874 | 0.878 | 0.881          |
| 70       | 0.829 | 0.831 | 0.833 | 0.836 | 0.838 | 0.841 | 0.843 | 0.846 | 0.849 | 0.852 | 0.855 | 0.858 | 0.861 | 0.864 | 0.868 | 0.871          |
| 71       | 0.818 | 0.820 | 0.822 | 0.825 | 0.827 | 0.830 | 0.832 | 0.835 | 0.838 | 0.841 | 0.844 | 0.847 | 0.851 | 0.854 | 0.857 | 0.861          |
| 72       | 0.806 | 0.808 | 0.810 | 0.813 | 0.815 | 0.818 | 0.821 | 0.824 | 0.826 | 0.829 | 0.833 | 0.836 | 0.839 | 0.843 | 0.846 | 0.850          |
| 73       | 0.793 | 0.795 | 0.798 | 0.800 | 0.803 | 0.806 | 0.808 | 0.811 | 0.814 | 0.817 | 0.820 | 0.824 | 0.827 | 0.831 | 0.835 | 0.838          |
| 74       | 0.780 | 0.782 | 0.785 | 0.787 | 0.790 | 0.792 | 0.795 | 0.798 | 0.801 | 0.804 | 0.808 | 0.811 | 0.814 | 0.818 | 0.822 | 0.826          |
| 75       | 0.766 | 0.768 | 0.771 | 0.773 | 0.776 | 0.779 | 0.781 | 0.784 | 0.787 | 0.790 | 0.794 | 0.797 | 0.801 | 0.805 | 0.808 | 0.813          |
| 76       | 0.751 | 0.753 | 0.756 | 0.758 | 0.761 | 0.764 | 0.767 | 0.770 | 0.773 | 0.776 | 0.779 | 0.783 | 0.786 | 0.790 | 0.794 | 0.798          |
| 77       | 0.735 | 0.738 | 0.740 | 0.743 | 0.746 | 0.748 | 0.751 | 0.754 | 0.757 | 0.761 | 0.764 | 0.767 | 0.771 | 0.775 | 0.779 | 0.783          |
| 78<br>79 | 0.719 | 0.721 | 0.724 | 0.726 | 0.729 | 0.732 | 0.735 | 0.738 | 0.741 | 0.744 | 0.748 | 0.751 | 0.755 | 0.759 | 0.763 | 0.767          |
| ·        | 0.701 | 0.704 | 0.707 | 0.709 | 0.712 | 0.715 | 0.718 | 0.721 | 0.724 | 0.727 | 0.731 | 0.734 | 0.738 | 0.742 | 0.746 | 0.751          |
| 80       | 0.683 | 0.686 | 0.689 | 0.691 | 0.694 | 0.697 | 0.700 | 0.703 | 0.706 | 0.709 | 0.713 | 0.716 | 0.720 | 0.724 | 0.728 | 0.733          |
| 81       | 0.664 | 0.667 | 0.670 | 0.672 | 0.675 | 0.678 | 0.681 | 0.684 | 0.687 | 0.691 | 0.694 | 0.698 | 0.701 | 0.705 | 0.710 | 0.714          |
| 82       | 0.645 | 0.647 | 0.650 | 0.653 | 0.656 | 0.659 | 0.662 | 0.665 | 0.668 | 0.671 | 0.674 | 0.678 | 0.682 | 0.686 | 0.690 | 0.694          |
| 83       | 0.624 | 0.627 | 0.630 | 0.633 | 0.635 | 0.638 | 0.641 | 0.644 | 0.647 | 0.651 | 0.654 | 0.658 | 0.662 | 0.665 | 0.670 | 0.674          |
| 84       | 0.604 | 0.606 | 0.609 | 0.612 | 0.615 | 0.618 | 0.620 | 0.623 | 0.627 | 0.630 | 0.633 | 0.637 | 0.641 | 0.645 | 0.649 | 0.653          |
| 85       | 0.585 | 0.585 | 0.588 | 0.591 | 0.593 | 0.596 | 0.599 | 0.602 | 0.605 | 0.609 | 0.612 | 0.616 | 0.619 | 0.623 | 0.627 | 0.632          |

Table 4 - Joint and 50% Pop-up Factors (Tier II)

| Age _           | 61    | 62    | 63    | 64    | 65    | 66    | 67      | 68    | 69    | 70    | 71    | 72    | 73    | 74    | 75    | 76    |
|-----------------|-------|-------|-------|-------|-------|-------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 45              | 0.981 | 0.981 | 0.982 | 0.983 | 0.984 | 0.984 | 0.985   | 0.986 | 0.986 | 0.987 | 0.988 | 0.988 | 0.989 | 0.990 |       | 0.991 |
| 46              | 0.979 | 0.979 | 0.980 | 0.981 | 0.982 | 0.983 | 0.983   | 0.984 | 0.985 | 0.986 | 0.986 | 0.987 | 0.988 | 0.988 | 1     | 0.990 |
| 47              | 0.976 | 0.977 | 0.978 | 0.979 | 0.980 | 0.981 | 0.982   | 0.982 | 0.983 | 0.984 | 0.985 | 0.985 | 0.986 | 0.987 |       | 0.988 |
| 48              | 0.974 | 0.975 | 0.976 | 0.977 | 0.978 | 0.979 | 0.979   | 0.980 | 0.981 | 0.982 | 0.983 | 0.984 | 0.984 | 0.985 |       | 0.987 |
| <sup>49</sup> _ | 0.971 | 0.972 | 0.973 | 0.974 | 0.975 | 0.976 | 0.977   | 0.978 | 0.979 | 0.980 | 0.981 | 0.982 | 0.983 | 0.983 | 0.984 | 0.985 |
| 50              | 0.968 | 0.970 | 0.971 | 0.972 | 0.973 | 0.974 | 0.975   | 0.976 | 0.977 | 0.978 | 0.979 | 0.979 | 0.980 | 0.981 | 0.982 | 0.983 |
| 51              | 0.966 | 0.967 | 0.968 | 0.969 | 0.970 | 0.971 | 0.972   | 0.973 | 0.974 | 0.975 | 0.976 | 0.977 | 0.978 | 0.979 |       | 0.981 |
| 52              | 0.963 | 0.964 | 0.965 | 0.966 | 0.968 | 0.969 | 0.970   | 0.971 | 0.972 | 0.973 | 0.974 | 0.975 | 0.976 | 0.977 | 0.978 | 0.979 |
| 53              | 0.960 | 0.961 | 0.963 | 0.964 | 0.965 | 0.966 | 0.968   | 0.969 | 0.970 | 0.971 | 0.972 | 0.973 | 0.974 | 0.976 | 0.977 | 0.978 |
| 54              | 0.957 | 0.959 | 0.960 | 0.961 | 0.963 | 0.964 | 0.965   | 0.967 | 0.968 | 0.969 | 0.970 | 0.972 | 0.973 | 0.974 | 0.975 | 0.976 |
| 55              | 0.954 | 0.956 | 0.957 | 0.959 | 0.960 | 0.962 | 0.963   | 0.965 | 0.966 | 0.967 | 0.968 | 0.970 | 0.971 | 0.972 | 0.973 | 0.975 |
| 56              | 0.952 | 0.953 | 0.955 | 0.956 | 0.958 | 0.959 | 0.961 . | 0.962 | 0.964 | 0.965 | 0.967 | 0.968 | 0.969 | 0.971 | 0.972 | 0.973 |
| 57              | 0.949 | 0.950 | 0.952 | 0.954 | 0.955 | 0.957 | 0.959   | 0.960 | 0.962 | 0.963 | 0.965 | 0.966 | 0.968 | 0.969 | 0.970 | 0.972 |
| 58              | 0.945 | 0.947 | 0.949 | 0.951 | 0.953 | 0.954 | 0.956   | 0.958 | 0.960 | 0.961 | 0.963 | 0.964 | 0.966 | 0.967 | 0.969 | 0.970 |
| <sup>59</sup> _ | 0.942 | 0.944 | 0.946 | 0.948 | 0.950 | 0.952 | 0.954   | 0.955 | 0.957 | 0.959 | 0.961 | 0.962 | 0.964 | 0.966 | 0.967 | 0.969 |
| 60              | 0.938 | 0.941 | 0.943 | 0.945 | 0.947 | 0.949 | 0.951   | 0.953 | 0.955 | 0.957 | 0.959 | 0.960 | 0.962 | 0.964 | 0.965 | 0.967 |
| 61              | 0.935 | 0.937 | 0.939 | 0.941 | 0.944 | 0.946 | 0.948   | 0.950 | 0.952 | 0.954 | 0.956 | 0.958 | 0.960 | 0.962 | 0.964 | 0.965 |
| 62              | 0.930 | 0.933 | 0.935 | 0.938 | 0.940 | 0.943 | 0.945   | 0.947 | 0.949 | 0.952 | 0.954 | 0.956 | 0.958 | 0.960 | 0.962 | 0.964 |
| 63              | 0.926 | 0.928 | 0.931 | 0.934 | 0.936 | 0.939 | 0.941   | 0.944 | 0.946 | 0.949 | 0.951 | 0.953 | 0.955 | 0.957 | 0.960 | 0.962 |
| 64              | 0.921 | 0.923 | 0.926 | 0.929 | 0.932 | 0.934 | 0.937   | 0.940 | 0.942 | 0.945 | 0.948 | 0.950 | 0.952 | 0.955 | 0.957 | 0.959 |
| 65              | 0.915 | 0.918 | 0.921 | 0.924 | 0.927 | 0.930 | 0.932   | 0.935 | 0.938 | 0.941 | 0.944 | 0.946 | 0.949 | 0.951 | 0.954 | 0.956 |
| 66              | 0.908 | 0.911 | 0.915 | 0.918 | 0.921 | 0.924 | 0.927   | 0.930 | 0.933 | 0.936 | 0.939 | 0.942 | 0.945 | 0.948 | 0.950 | 0.953 |
| 67              | 0.901 | 0.904 | 0.908 | 0.911 | 0.914 | 0.918 | 0.921   | 0.924 | 0.928 | 0.931 | 0.934 | 0.937 | 0.940 | 0.943 | 0.946 | 0.949 |
| 68              | 0.893 | 0.897 | 0.900 | 0.904 | 0.907 | 0.911 | 0.914   | 0.918 | 0.921 | 0.925 | 0.928 | 0.932 | 0.935 | 0.938 | 0.941 | 0.944 |
| 69              | 0.884 | 0.888 | 0.892 | 0.895 | 0.899 | 0.903 | 0.907   | 0.911 | 0.914 | 0.918 | 0.922 | 0.925 | 0.929 | 0.933 | 0.936 | 0.939 |
| 70              | 0.875 | 0.879 | 0.883 | 0.887 | 0.890 | 0.894 | 0.899   | 0.903 | 0.907 | 0.911 | 0.915 | 0.919 | 0.922 | 0.926 | 0.930 | 0.934 |
| 71              | 0.865 | 0.869 | 0.873 | 0.877 | 0.881 | 0.885 | 0.890   | 0.894 | 0.898 | 0.902 | 0.907 | 0.911 | 0.915 | 0.919 | 0.923 | 0.927 |
| 72              | 0.854 | 0.858 | 0.862 | 0.867 | 0.871 | 0.875 | 0.880   | 0.884 | 0.889 | 0.894 | 0.898 | 0.903 | 0.907 | 0.912 | 0.916 | 0.920 |
| 73              | 0.843 | 0.847 | 0.851 | 0.855 | 0.860 | 0.865 | 0.869   | 0.874 | 0.879 | 0.884 | 0.889 | 0.894 | 0.898 | 0.903 | 0.908 | 0.912 |
| 74              | 0.830 | 0.834 | 0.839 | 0.843 | 0.848 | 0.853 | 0.858   | 0.863 | 0.868 | 0.873 | 0.878 | 0.884 | 0.889 | 0.894 | 0.899 | 0.904 |
| 75              | 0.817 | 0.821 | 0.826 | 0.831 | 0.836 | 0.841 | 0.846   | 0.851 | 0.856 | 0.862 | 0.867 | 0.873 | 0.878 | 0.884 | 0.889 | 0.895 |
| 76              | 0.803 | 0.807 | 0.812 | 0.817 | 0.822 | 0.827 | 0.833   | 0.838 | 0.844 | 0.849 | 0.855 | 0.861 | 0.867 | 0.873 | 0.878 | 0.884 |
| 77              | 0.788 | 0.792 | 0.797 | 0.802 | 0.808 | 0.813 | 0.819   | 0.824 | 0.830 | 0.836 | 0.842 | 0.848 | 0.854 | 0.861 | 0.867 | 0.873 |
| 78              | 0.772 | 0.777 | 0.782 | 0.787 | 0.792 | 0.798 | 0.804   | 0.809 | 0.816 | 0.822 | 0.828 | 0.834 | 0.841 | 0.847 | 0.854 | 0.861 |
| 79              | 0.755 | 0.760 | 0.765 | 0.770 | 0.776 | 0.782 | 0.788   | 0.794 | 0.800 | 0.806 | 0.813 | 0.820 | 0.826 | 0.833 | 0.840 | 0.847 |
| 80              | 0.737 | 0.742 | 0.747 | 0.753 | 0.758 | 0.764 | 0.770   | 0.777 | 0.783 | 0.790 | 0.797 | 0.804 | 0.811 | 0.818 | 0.825 | 0.833 |
| 81              | 0.719 | 0.724 | 0.729 | 0.734 | 0.740 | 0.746 | 0.752   | 0.759 | 0.765 | 0.772 | 0.779 | 0.787 | 0.794 | 0.801 | 0.809 | 0.817 |
| 82              | 0.699 | 0.704 | 0.709 | 0.715 | 0.721 | 0.727 | 0.733   | 0.740 | 0.747 | 0.754 | 0.761 | 0.768 | 0.776 | 0.784 | 0.792 | 0.800 |
| 83              | 0.679 | 0.684 | 0.689 | 0.695 | 0.701 | 0.707 | 0.713   | 0.720 | 0.727 | 0.734 | 0.741 | 0.749 | 0.757 | 0.765 | 0.773 | 0.782 |
| 84              | 0.658 | 0.663 | 0.668 | 0.674 | 0.680 | 0.686 | 0.692   | 0.699 | 0.706 | 0.713 | 0.721 | 0.729 | 0.737 | 0.745 | 0.754 | 0.762 |
| 85              | 0.636 | 0.641 | 0.647 | 0.652 | 0.658 | 0.664 | 0.671   | 0.678 | 0.685 | 0.692 | 0.700 | 0.708 | 0.716 | 0.725 | 0.734 | 0.743 |

Table 4 - Joint and 50% Pop-up Factors (Tier II)

| Age _ | 77    | 78    | 79    | 80    | 81    | 82    | 83    | 84 -  | 85    |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 45    | 0.992 | 0.992 | 0.993 | 0.993 | 0.994 | 0.994 | 0.995 | 0.995 | 0.995 |
| 46    | 0.990 | 0.991 | 0.992 | 0.992 | 0.993 | 0.993 | 0.994 | 0.994 | 0.995 |
| 47    | 0.989 | 0.990 | 0.990 | 0.991 | 0.992 | 0.992 | 0.993 | 0.993 | 0.994 |
| 48    | 0.988 | 0.988 | 0.989 | 0.990 | 0.990 | 0.991 | 0.992 | 0.992 | 0.993 |
| 49    | 0.986 | 0.987 | 0.987 | 0.988 | 0.989 | 0.990 | 0.990 | 0.991 | 0.991 |
| 50    | 0.984 | 0.985 | 0.986 | 0.986 | 0.987 | 0.988 | 0.989 | 0.989 | 0.990 |
| 51    | 0.982 | 0.983 | 0.984 | 0.985 | 0.985 | 0.986 | 0.987 | 0.988 | 0.988 |
| 52    | 0.980 | 0.981 | 0.982 | 0.983 | 0.984 | 0.985 | 0.986 | 0.986 | 0.987 |
| 53    | 0.979 | 0.980 | 0.981 | 0.982 | 0.982 | 0.983 | 0.984 | 0.985 | 0.986 |
| 54    | 0.977 | 0.978 | 0.979 | 0.980 | 0.981 | 0.982 | 0.983 | 0.984 | 0.985 |
| 55    | 0.976 | 0.977 | 0.978 | 0.979 | 0.980 | 0.981 | 0.982 | 0.983 | 0.984 |
| 56    | 0.974 | 0.975 | 0.977 | 0.978 | 0.979 | 0.980 | 0.981 | 0.982 | 0.983 |
| 57    | 0.973 | 0.974 | 0.975 | 0.976 | 0.978 | 0.979 | 0.980 | 0.981 | 0.982 |
| 58    | 0.971 | 0.973 | 0.974 | 0.975 | 0.976 | 0.978 | 0.979 | 0.980 | 0.981 |
| 59    | 0.970 | 0.971 | 0.973 | 0.974 | 0.975 | 0.977 | 0.978 | 0.979 | 0.980 |
| 60    | 0.969 | 0.970 | 0.971 | 0.973 | 0.974 | 0.976 | 0.977 | 0.978 | 0.979 |
| 61    | 0.967 | 0.969 | 0.970 | 0.972 | 0.973 | 0.974 | 0.976 | 0.977 | 0.978 |
| 62    | 0.965 | 0.967 | 0.969 | 0.970 | 0.972 | 0.973 | 0.975 | 0.976 | 0.977 |
| 63    | 0.963 | 0.965 | 0.967 | 0.969 | 0.971 | 0.972 | 0.974 | 0.975 | 0.976 |
| 64    | 0.961 | 0.963 | 0.965 | 0.967 | 0.969 | 0.971 | 0.972 | 0.974 | 0.975 |
| 65    | 0.959 | 0.961 | 0.963 | 0.965 | 0.967 | 0.969 | 0.970 | 0.972 | 0.974 |
| 66    | 0.955 | 0.958 | 0.960 | 0.962 | 0.964 | 0.966 | 0.968 | 0.970 | 0.972 |
| 67    | 0.952 | 0.954 | 0.957 | 0.959 | 0.962 | 0.964 | 0.966 | 0.968 | 0.970 |
| 68    | 0.947 | 0.950 | 0.953 | 0.956 | 0.958 | 0.961 | 0.963 | 0.965 | 0.967 |
| 69    | 0.943 | 0.946 | 0.949 | 0.952 | 0.954 | 0.957 | 0.960 | 0.962 | 0.964 |
| 70    | 0.937 | 0.941 | 0.944 | 0.947 | 0.950 | 0.953 | 0.956 | 0.958 | 0.961 |
| 71    | 0.931 | 0.935 | 0.938 | 0.942 | 0.945 | 0.948 | 0.951 | 0.954 | 0.957 |
| 72    | 0.924 | 0.928 | 0.932 | 0.936 | 0.940 | 0.943 | 0.947 | 0.950 | 0.953 |
| 73    | 0.917 | 0.921 | 0.926 | 0.930 | 0.934 | 0.938 | 0.941 | 0.945 | 0.948 |
| 74    | 0.909 | 0.914 | 0.918 | 0.923 | 0.927 | 0.931 | 0.935 | 0.939 | 0.943 |
| 75    | 0.900 | 0.905 | 0.910 | 0.915 | 0.920 | 0.924 | 0.929 | 0.933 | 0.937 |
| 76    | 0.890 | 0.895 | 0.901 | 0.906 | 0.911 | 0.916 | 0.921 | 0.926 | 0.930 |
| 77    | 0.879 | 0.885 | 0.891 | 0.897 | 0.902 | 0.908 | 0.913 | 0.918 | 0.923 |
| 78    | 0.867 | 0.873 | 0.880 | 0.886 | 0.892 | 0.898 | 0.904 | 0.909 | 0.914 |
| 79    | 0.854 | 0.861 | 0.868 | 0.874 | 0.881 | 0.887 | 0.893 | 0.899 | 0.905 |
| 80    | 0.840 | 0.847 | 0.854 | 0.862 | 0.869 | 0.876 | 0.882 | 0.889 | 0.895 |
| 81    | 0.824 | 0.832 | 0.840 | 0.848 | 0.855 | 0.862 | 0.870 | 0.877 | 0.883 |
| 82    | 0.808 | 0.816 | 0.824 | 0.832 | 0.840 | 0.848 | 0.856 | 0.863 | 0.871 |
| 83    | 0.790 | 0.799 | 0.807 | 0.816 | 0.824 | 0.833 | 0.841 | 0.849 | 0.857 |
| 84    | 0.771 | 0.780 | 0.789 | 0.798 | 0.807 | 0.816 | 0.825 | 0.834 | 0.842 |
| 85    | 0.752 | 0.761 | 0.770 | 0.780 | 0.789 | 0.799 | 0.808 | 0.817 | 0.826 |
|       |       |       |       |       |       |       |       |       |       |

**Table 6 - Modified Cash Refund Factors (Tier II)** 

| ]        | Ratio of acc   | umulated co | ontribution to | o maximum | allowance | ;     |       |       |       |       |       |       |       |       |       |       |
|----------|----------------|-------------|----------------|-----------|-----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Age      | 0              | 1           | 2              | 3         | 4         | 5     | 6     | . 7   | 8     | 9     | 10    | 11    | 12    | 13    | 14    | 15    |
| 21       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 |
| 22       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 |
| 23       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 |
| 24       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 |
| 25       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 |
| 26       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 |
| 27       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 |
| 28       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 |
| 29       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 |
| 30       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 | 1.002 |
| 31       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 | 1.002 |
| 32       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 | 1.002 | 1.003 |
| 33       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 | 1.003 | 1.003 |
| 34       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 | 1.003 | 1.003 |
| 35       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 | 1.003 | 1.003 | 1.003 |
| 36       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 | 1.003 | 1.003 | 1.004 |
| 37       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.000 | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.003 | 1.003 | 1.004 | 1.004 |
| 38       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 | 1.003 | 1.003 | 1.004 | 1.004 |
| 39       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.001 | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.003 | 1.003 | 1.004 | 1.004 | 1.005 |
| 40       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.002 | 1.003 | 1.003 | 1.004 | 1.005 | 1.005 |
| 41       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.003 | 1.003 | 1.004 | 1.004 | 1.005 | 1.006 |
| 42       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.003 | 1.003 | 1.004 | 1.005 | 1.006 | 1.007 |
| 43       | 1.000          | 1.000       | 1.000          | 1.000     | 1.000     | 1.001 | 1.001 | 1.001 | 1.002 | 1.002 | 1.003 | 1.004 | 1.005 | 1.006 | 1.007 | 1.008 |
| 44       | 1.000          | 1.000       | 1.000          | 1.000     | 1.001     | 1.001 | 1.001 | 1.002 | 1.002 | 1.003 | 1.003 | 1.004 | 1.005 | 1.007 | 1.008 | 1.009 |
| 45       | 1.000          | 1.000       | 1.000          | 1.000     | 1.001     | 1.001 | 1.001 | 1.002 | 1.002 | 1.003 | 1.004 | 1.005 | 1.006 | 1.008 | 1.009 | 1.011 |
| 46       | 1.000          | 1.000       | 1.000          | 1.000     | 1.001     | 1.001 | 1.001 | 1.002 | 1.003 | 1.004 | 1.005 | 1.006 | 1.008 | 1.009 | 1.011 | 1.013 |
| 47       | 1.000          | 1.000       | 1.000          | 1.000     | 1.001     | 1.001 | 1.002 | 1.002 | 1.003 | 1.004 | 1.006 | 1.007 | 1.009 | 1.011 | 1.013 | 1.015 |
| 48       | 1.000          | 1.000       | 1.000          | 1.000     | 1.001     | 1.001 | 1.002 | 1.003 | 1.004 | 1.006 | 1.007 | 1.009 | 1.011 | 1.013 | 1.015 | 1.018 |
| 49<br>50 | 1.000          | 1.000       | 1.000          | 1.001     | 1.001     | 1.002 | 1.003 | 1.004 | 1.005 | 1.007 | 1.009 | 1.011 | 1.013 | 1.016 | 1.018 | 1.021 |
| <u> </u> | 1.000          | 1.000       | 1.000          | 1.001     | 1.001     | 1.002 | 1.004 | 1.005 | 1.007 | 1.009 | 1.011 | 1.013 | 1.016 | 1.019 | 1.022 | 1.025 |
| 51       | 1.000          | 1.000       | 1.000          | 1.001     | 1.002     | 1.003 | 1.004 | 1.006 | 1.008 | 1.010 | 1.013 | 1.016 | 1.019 | 1.022 | 1.025 | 1.029 |
| 52<br>53 | 1.000          | 1.000       | 1.001          | 1.001     | 1.002     | 1.004 | 1.005 | 1.007 | 1.009 | 1.012 | 1.015 | 1.018 | 1.021 | 1.025 | 1.029 | 1.033 |
|          | 1.000          | 1.000       | 1.001          | 1.002     | 1.003     | 1.004 | 1.006 | 1.008 | 1.011 | 1.014 | 1.017 | 1.020 | 1.024 | 1.028 | 1.032 | 1.036 |
| 54<br>55 | 1.000<br>1.000 | 1.000       | 1.001          | 1.002     | 1.003     | 1.005 | 1.007 | 1.009 | 1.012 | 1.015 | 1.018 | 1.022 | 1.026 | 1.030 | 1.034 | 1.039 |
| عادد     | 1.000          | 1.000       | 1.001          | 1.002     | 1.003     | 1.005 | 1.007 | 1.010 | 1.013 | 1.016 | 1.020 | 1.024 | 1.028 | 1.032 | 1.037 | 1.042 |

**Table 6 - Modified Cash Refund Factors (Tier II)** 

| -        | Ratio of acc   | umulated co | ontribution t  | o maximum      | allowance      |                |       |                |                |       |       |       |       |       |             |             |
|----------|----------------|-------------|----------------|----------------|----------------|----------------|-------|----------------|----------------|-------|-------|-------|-------|-------|-------------|-------------|
| Age      | . 0            | 1           | 2              | 3              | 4              | 5              | 6     | 7              | 8              | 9     | 10    | 11    | 12    | 13    | 1.4         | 1.5         |
| 56       | 1.000          | 1.000       | 1.001          | 1.002          | 1.004          | 1.006          | 1.008 | 1.011          | 1.014          | 1.018 | 1.021 | 1.026 | 1.030 | 1.035 | 14<br>1.040 | 15<br>1.045 |
| 57       | 1.000          | 1.000       | 1.001          | 1.002          | 1.004          | 1.006          | 1.009 | 1.012          | 1.015          | 1.019 | 1.023 | 1.027 | 1.030 | 1.033 | 1.040       | 1.045       |
| 58       | 1.000          | 1.000       | 1.001          | 1.002          | 1.004          | 1.007          | 1.009 | 1.013          | 1.016          | 1.020 | 1.024 | 1.029 | 1.032 | 1.037 | 1.042       | 1.047       |
| 59       | 1.000          | 1.000       | 1.001          | 1.003          | 1.005          | 1.007          | 1.010 | 1.013          | 1.017          | 1.021 | 1.026 | 1.030 | 1.034 | 1.033 | 1.044       | 1.050       |
| 60       | 1.000          | 1.000       | 1.001          | 1.003          | 1.005          | 1.007          | 1.011 | 1.014          | 1.018          | 1.022 | 1.027 | 1.032 | 1.037 | 1.043 | 1.047       | . 1         |
| 61       | 1.000          | 1.000       | 1.001          | 1.003          | 1.005          | 1.008          | 1.011 | 1.015          | 1.019          | 1.023 | 1.028 | 1.033 | 1.039 | 1.045 | 1.052       | 1.056       |
| 62       | 1.000          | 1.000       | 1.001          | 1.003          | 1.005          | 1.008          | 1.011 | 1.015          | 1.019          | 1.024 | 1.029 | 1.035 | 1.041 | 1.047 | 1.052       | 1.058       |
| 63       | 1.000          | 1.000       | 1.001          | 1.003          | 1.005          | 1.008          | 1.012 | 1.016          | 1.020          | 1.025 | 1.030 | 1.036 | 1.043 | 1.050 | 1.054       | 1.065       |
| 64       | 1.000          | 1.000       | 1.001          | 1.003          | 1.006          | 1.009          | 1.012 | 1.016          | 1.021          | 1.026 | 1.032 | 1.038 | 1.045 | 1.053 | 1.061       | 1.069       |
| 65       | 1.000          | 1.000       | 1.002          | 1.003          | 1.006          | 1.009          | 1.013 | 1.017          | 1.022          | 1.028 | 1.034 | 1.041 | 1.049 | 1.057 | 1.065       | 1.074       |
| 66       | 1.000          | 1.000       | 1.002          | 1.004          | 1.006          | 1.010          | 1.014 | 1.018          | 1.024          | 1.030 | 1.037 | 1.044 | 1.053 | 1.061 | 1.071       | 1.081       |
| 67       | 1.000          | 1.000       | 1.002          | 1.004          | 1.007          | 1.010          | 1.015 | 1.020          | 1.026          | 1.033 | 1.040 | 1.049 | 1.058 | 1.067 | 1.078       | 1.089       |
| 68       | 1.000          | 1.000       | 1.002          | 1.004          | 1.007          | 1.011          | 1.016 | 1.022          | 1.029          | 1.036 | 1.044 | 1.054 | 1.063 | 1.074 | 1.086       | 1.098       |
| 69       | 1.000          | 1.001       | 1.002          | 1.005          | 1.008          | 1.013          | 1.018 | 1.024          | 1.032          | 1.040 | 1.049 | 1.059 | 1.071 | 1.083 | 1.095       | 1.109       |
| 70       | 1.000          | 1.001       | 1.002          | 1.005          | 1.009          | 1.014          | 1.020 | 1.027          | 1.035          | 1.045 | 1.055 | 1.066 | 1.079 | 1.092 | 1.107       | 1.122       |
| 71       | 1.000          | 1.001       | 1.003          | 1.006          | 1.010          | 1.016          | 1.022 | 1.030          | 1.040          | 1.050 | 1.062 | 1.074 | 1.088 | 1.103 | 1.119       | 1.137       |
| 72       | 1.000          | 1.001       | 1.003          | 1.006          | 1.011          | 1.018          | 1.025 | 1.034          | 1.045          | 1.056 | 1.069 | 1.084 | 1.099 | 1.116 | 1.134       | 1.154       |
| 73       | 1.000          | 1.001       | 1.003          | 1.007          | 1.013          | 1.020          | 1.028 | 1.039          | 1.050          | 1.063 | 1.078 | 1.094 | 1.112 | 1.131 | 1.152       | 1.174       |
| 74       | 1.000          | 1.001       | 1.004          | 1.008          | 1.014          | 1.022          | 1.032 | 1.044          | 1.057          | 1.072 | 1.088 | 1.107 | 1.127 | 1.148 | 1.172       | 1.196       |
| 75       | 1.000          | 1.001       | 1.004          | 1.009          | 1.016          | 1.026          | 1.037 | 1.050          | 1.065          | 1.082 | 1.100 | 1.121 | 1.144 | 1.169 | 1.195       | 1.223       |
| 76<br>77 | 1.000          | 1.001       | 1.005          | 1.011          | 1.019          | 1.029          | 1.042 | 1.057          | 1.074          | 1.093 | 1.115 | 1.139 | 1.164 | 1.192 | 1.222       | 1.254       |
| 78       | 1.000          | 1.001       | 1.005          | 1.012          | 1.021          | 1.033          | 1.048 | 1.065          | 1.084          | 1.107 | 1.131 | 1.159 | 1.188 | 1.220 | 1.254       | 1.290       |
| 79       | 1.000          | 1.002       | 1.006          | 1.014          | 1.025          | 1.038          | 1.055 | 1.075          | 1.097          | 1.123 | 1.151 | 1.182 | 1.216 | 1.253 | 1.291       | 1.332       |
| 80       | 1.000<br>1.000 | 1.002       | 1.007          | 1.016          | 1.028          | 1.044          | 1.064 | 1.086          | 1.112          | 1.142 | 1.174 | 1.210 | 1.249 | 1.290 | 1.334       | 1.381       |
| 81       | 1.000          | 1.002       | 1.008          | 1.019          | 1.033          | 1.051          | 1.074 | 1.100          | 1.130          | 1.164 | 1.202 | 1.243 | 1.288 | 1.335 | 1.385       | 1.437       |
| 82       | 1.000          | 1.002       | 1.010<br>1.011 | 1.022          | 1.039          | 1.060          | 1.086 | 1.117          | 1.152          | 1.191 | 1.235 | 1.282 | 1.333 | 1.387 | 1.443       | 1.502       |
| 83       | 1.000          | 1.003       | 1.011          | 1.026<br>1.030 | 1.046          | 1.071          | 1.102 | 1.137          | 1.178          | 1.223 | 1.274 | 1.328 | 1.386 | 1.447 | 1.511       | 1.577       |
| 84       | 1.000          | 1.003       | 1.014          | 1.036          | 1.054<br>1.064 | 1.084          | 1.120 | 1.162          | 1.209          | 1.261 | 1.319 | 1.381 | 1.447 | 1.516 | 1.588       | 1.662       |
| 85       | 1.000          | 1.004       | 1.010          | 1.030          | 1.004          | 1.099<br>1.117 | 1.141 | 1.190          | 1.245          | 1.306 | 1.372 | 1.443 | 1.517 | 1.595 | 1.676       | 1.758       |
| 86       | 1.000          | 1.006       | 1.023          | 1.051          | 1.090          | 1.117          | 1.167 | 1.224          | 1.287          | 1.357 | 1.433 | 1.513 | 1.597 | 1.684 | 1.774       | 1.866       |
| 87       | 1.000          | 1.007       | 1.028          | 1.061          | 1.107          | 1.164          | 1.190 | 1.262<br>1.307 | 1.336          | 1.416 | 1.501 | 1.592 | 1.686 | 1.783 | 1.883       | 1.985       |
| 88       | 1.000          | 1.008       | 1.033          | 1.073          | 1.126          | 1.104          | 1.270 | 1.357          | 1.391          | 1.482 | 1.578 | 1.680 | 1.785 | 1.893 | 2.003       | 2.116       |
| 89       | 1.000          | 1.010       | 1.039          | 1.086          | 1.149          | 1.193          | 1.314 | 1.413          | 1.453          | 1.555 | 1.663 | 1.776 | 1.893 | 2.012 | 2.134       | 2.258       |
| 90       | 1.000          | 1.012       | 1.046          | 1.101          | 1.173          | 1.261          | 1.362 | 1.413          | 1.521<br>1.593 | 1.635 | 1.756 | 1.881 | 2.010 | 2.141 | 2.275       | 2.411       |
|          | 2,000          | -1012       | 2.010          | **101          | 1.1/3          | 1,201          | 1.302 | 1.4/3          | 1.393          | 1.720 | 1.854 | 1.992 | 2.133 | 2.277 | 2.424       | 2.572       |