DAVID Y. IGE GOVERNOR



THOMAS WILLIAMS EXECUTIVE DIRECTOR

KANOE MARGOL DEPUTY EXECUTIVE DIRECTOR

February 12, 2018

Mr. Paul Yett Managing Director Hamilton Lane Advisors, L.L.C. 200 California Street, Suite 400 San Francisco, CA 94111

Dear Mr. Yett:

This letter confirms that the Board of Trustees of the Employees' Retirement System of the State of Hawaii (ERS) at its meeting on February 12, 2018, selected Hamilton Lane Advisors, L.L.C. as the Private Equity Consultant for the Employees' Retirement System of the State of Hawaii (ERS).

This approval is subject to final negotiation and execution of the agreement between Hamilton Lane Advisors, L.L.C. and the ERS and approval as to form by the Attorney General.

Congratulations, we look forward to working with you in the future.

Sincerely,

Thomas Williams
Executor Director

