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**STATE OF HAWAII  
EMPLOYEES' RETIREMENT SYSTEM**

February 20, 2019

**ADDENDUM NO. 1  
To  
INVITATION FOR BIDS  
No. IFB 2019-03  
SEALED OFFERS  
FOR ORACLE SOFTWARE LICENSE RENEWAL  
FOR THE  
EMPLOYEES' RETIREMENT SYSTEM  
OF THE STATE OF HAWAII  
IFB Issued February 14, 2019**

**OFFERORS:**

All terms and conditions remain unchanged.

The Employees' Retirement System of the State of Hawaii (ERS) is providing the following responses to questions received from potential offerors:

**1) QUESTION:**

On page SP-1, Term of Contract, the last sentence states "The contract term may be extended for two additional one (1) year periods upon the mutual agreement of the parties, availability of funds and receipt of all requisite State Approvals." This is a great idea that provides fixed multi-term pricing for Oracle Support Renewals. As such, since the State ERS may extend, we recommend that you add two (2) additional columns in your Offer Form, Offer Form Attachment A, Page 1 of 2 and Page 2 of 2, to include extended costs for Option year 2 Extended and Option year 3 Extended. By inserting those two (2) additional columns, the State of Hawaii ERS will be able to compare the total



Employees' Retirement System  
of the State of Hawaii

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cost of all three (3) years in their evaluation and do not need to negotiate any additional pricing with the successful vendor for the option years.

**RESPONSE:**

Thank you for the recommendation. Please submit the offer in compliance with the IFB, on OFFER FORM ATTACHMENT A as it was published, for the initial term only. If ERS chooses to extend the contract, it will engage in negotiations for terms of the extension at that time.

For clarification, the last column of OFFER FORM ATTACHMENT A, "Extended Cost" should be the product of multiplying the two prior columns, "Qty" and "Unit Cost" for the initial term.

2) **QUESTION:**

Whether companies from Outside USA can apply for this (like, from India or Canada)?

**RESPONSE:**

Companies are required to be compliant to the laws of the State of Hawaii. Please refer to the requirements of the Special Provisions (such as page SP-2 to SP-5) and General Conditions (such as, sections 34, Governing Law, and 35, Compliance with Laws) in the Invitation to Bid.

3) **QUESTION:**

Whether we need to come over there for meetings?

**RESPONSE:**

No, since this procurement is for renewal of ERS's Oracle software license.

4) **QUESTION:**

Can we perform the tasks (related to RFP) outside USA (like, from India or Canada)?

**RESPONSE:**

Refer to questions 2 and 3. Please note that this is an Invitation for Bids ("IFB"), not an "RFP" or Request for Proposals.

5) QUESTION:

Can we submit the proposals via email?

**RESPONSE:**

No, please refer to the requirements for proposals in the Specifications and Special Provisions sections of the Invitation for Bids (IFB).